GENERAL LIBRARY
JUN 27 1919

THE Publishers' Weekly
The American Book Trade Journal

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of March 3, 1879. Subscription price, $5.00 a year.

VOL. XCV. NEW YORK, JUNE 21, 1919 No. 25

For August Publication

GEORGE MOORE — **Avowals**

Limited to 1200 numbered copies for subscribers only. Those who have read "A Story Teller's Holiday" will not be disappointed in this greater book. **$8.00**
This price may be advanced after publication date.

Already announced for July Publication

P. G. WODEHOUSE — **Their Mutual Child**

"Bob" Davis of Munseys—the best fiction judge in America—says "This is a big novel by a fine humorist—the best thing Wodehouse has done." $1.50

DANIEL CARSON GOODMAN — **The Taker**

Will be more widely read and discussed than the same author's Hagar Revelly $1.75

CHRISTOPHER MORLEY and BART HALEY — **In the Sweet Dry and Dry**

A tremendously funny romance about Prohibition. Eight humorous illustrations by Gluyas Williams $1.50

HENRY G. AIKMAN — **The Groper**

A first novel of unusual merit. A story of big business and the conflict between sensuality and materialism and integrity and simplicity. $1.60

RAYMOND S. TOMPKINS — **The Story of the Rainbow Division**

With an introduction by Major General Charles T. Menoher, who commanded the Rainbow Division in all its fights. $1.50

For July Publication

PERCY MACKAYE in cooperation with HARRY BARNHART — **The Will of Song**

This new Community Song Drama has already been produced in Buffalo, Orange, N. J. and Wilmington, Del., and will be given throughout the country during the next few months. First printing, five thousand copies. Paper board cover designed by Claude Bragdon. **50c.**

BONI & LIVERIGHT *New York*

ORDERED THESE YET?

OUT JUNE 25th

THROTTLED

By THOMAS J. TUNNEY

Head of the New York Bomb Squad

True detective stories told by a man who has had nearly thirty years' experience as a detective, and who knows crime and criminals. It is an exciting book, full of details of how a great detective found clues, followed them down and landed his quarry. A narrative of surpassing and vivid interest. *Illustrated. Net* $2.00

BEHIND RED CURTAINS

Introducing Inspector Malcome Steele

By MANSFIELD SCOTT

All the world loves a sleuth, and in Inspector Malcome Steele we have a new character added to the famous detectives of fiction which will at once fix the attention of those who delight in the skilful untangling of mysterious events. Recommend this absorbing suspense-creating story to the tired business man.

Illustrated. Net $1.50

CURSED

By GEORGE ALLAN ENGLAND

Author of "Darkness and Dawn," etc.

Mr. England is a master of human interest in fiction and in "Cursed" he tells an absorbingly interesting story of mystery, warranted to send chills up and down the reader's spine. It's a real thriller! *Illustrated. Net* $1.50

Everybody says

The "Smile" Book

A SMILE A MINUTE

By H. C. WITWER

is even better than "From Baseball to Boches"

How's your stock?

SMALL, MAYNARD & COMPANY
Publishers **Boston**

INTENDED TO ENTERTAIN—NOT TO UPLIFT

YOU NEVER SAW SUCH A GIRL

By George Weston author of "Oh, Mary, Be Careful," Etc.

¶ One of the brightest, gayest, happiest romances of many moons. A hot weather story *par excellence*. You will say of Marty Mackenzie—"you never saw such a girl." She will find a haven in your heart. $1.35.

THE WINNING CLUE

By James Hay, Jr. author of "The Man Who Forgot," Etc.

¶ Who killed Enid Withers? Her husband; her sister's fiancé; her negro servant; the mysterious "man with a beard"? Who killed Enid Withers? Jaded readers of mystery stories will revel in this book; clever readers who think they can "spot" the murderer will have their mettle tested in this bewilderingly ingenious novel. $1.50.

A LAND-GIRL'S LOVE STORY

By Berta Ruck author of "His Official Fiancee," Etc.

¶ A love story of "farmerettes"—full of sunshine, outdoors, humor and romance. "Our respects to her for restoring that long lost and treasured possession, the joy of life. We guarantee this book to purl, sparkle and keep on its sportive way after 10 P. M."—*New York Evening Sun.* $1.50.

THE MAN NOBODY KNEW

By Holworthy Hall.

¶ "Correctly described as 'not a war story, but an after-the-war story.' The hero enlists in the Foreign Legion, is wounded, returns home, but conceals his identity and spreads the rumor that he is dead. His new life furnishes complications which Mr. Hall knows how to employ cleverly for the entertainment of the reader."—*The Outlook.* Seven printings. $1.50.

Publishers **Dodd, Mead & Company** ***New York***

THE TIN SOLDIER

By TEMPLE BAILEY

Published January 18th

Now in the Fiftieth Thousand and Selling Better Every Day

With one single exception there have been orders for "The Tin Soldier" every day since it was published.

In April it was third in the list of most popular books in the libraries and fifth in the list of best sellers. Lately it has been second in the list in some of the cities.

There is every indication that it is in for a large and continuous sale, and will carry over until Christmas, and beyond.

Booksellers frequently tell us that it is the easiest book to sell they have to offer. It needs only to be shown to be sold. No dealer need hesitate to order it freely. It will sell at any time. For summer reading, for fall reading, or for Christmas giving.

The demand for it has been so active that we have never been entirely caught up with our orders. Even now, almost four months after the date of publication, we have unfilled orders of from 3,000 to 4,000 copies. This is partly due to manufacturing difficulties but more to the large demand for the book. We expect, however, to have all of our orders filled within this month and then be able to promptly meet all requirements.

We hope no dealer has been inconvenienced by the delay in filling the orders. We have done the very best we could.

How is your stock of "The Vinegar Saint"?

And "Ashton-Kirk, Criminologist"?

THE PENN PUBLISHING COMPANY
925 Filbert Street -:- Philadelphia

Third and Best Mable Book

Ready about July 15th

SAME OLD BILL, EH MABLE!

Written by Edward Streeter
Pictures by Bill Breck

This volume is the last, best and funniest, relating Bill's experiences from his arrival in France till after the armistice. It contains the *funniest* and best stories of soldiers in the fighting.

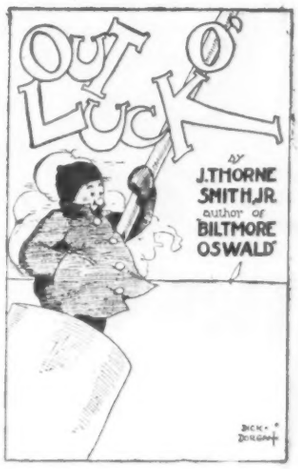
Fully illustrated. Uniform with "Dere Mable." Boards, net, 75 cts.

Ready June 16th **By the Author of "Biltmore Oswald"**

OUT O' LUCK

Biltmore Oswald Very Much at Sea

By J. Thorne Smith, Jr.



The second volume tells the story of Biltmore Oswald's experiences as a sea-going sailor. His adventures—and mis-adventures—are even more thrillingly humorous than in the first book. Every man in the Navy will want this book as a souvenir of his sea-going days.

Illustrated by "Dick" Dorgan. Boards, 12mo. net 75c.

Publishers FREDERICK A. STOKES COMPANY New York

More E.-K. Means

More of "dem delightfully funny Tickfall folks"—the most laughter-loving and laughter-provoking people in the world. More of the Tickfall "Whoop," of "Revun" Vinegar Atts of Shoofly Church and those indefatigable pranksters—Figger Bush and Skeeter Butts. More of those inimitable stories of the Louisiana negroes that have made E. K. Means a national figure.
Illustrated by Kemble.....$1.60 *net*

Part VII of Bruce Bairnsfather's

Fragments from France

The world still laughs with Bairnsfather's famous trio—Bert and Alf and Old Bill. In Part VII, just published, they are fighting, enduring and jesting to the very end—until "Ullo!" says Bill, as he finds himself seated in state on the Kaiser's throne amid the wreckage of the German court. The Bairnsfather books are being reordered constantly.....*Part VII*, 60 *cents*

The Hen at Work

by ERNEST COBB
Author of "Garden Steps"

A brief manual on home poultry culture you may recommend to every householder or invester in a backyard flock. With ten hens, even a limited space and this very simple, practical book, no one need fear the doubtful egg....*12mo, illustrated*, $1.50 *net*

These are all good buys with a popular appeal

G. P. PUTNAM'S SONS
2 West 45th Street NEW YORK

The Publishers' Weekly
FOUNDED BY F. LEYPOLDT
June 21, 1919

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

Discounts

THE announcement of new plans for discounts to trade such as have been made in these pages by such representative firms as E. P. Dutton & Co. and Little, Brown & Co. seem to foreshadow a general readjustment and the likelihood that the fall season will find the retailers working on a basis that will be substantially different from that of the past.

There can be no doubting the importance and at the same time the seriousness of the changes that the trade is entering upon. Books are to be more costly than in past years, just as shoes, clothing, stationery and theater tickets are more expensive. To be sure, prices of books have not risen by any such percentage as have other lines of merchandise but at the same time the buying public for books is peculiarly critical and out-spoken.

The cost of manufacturing books has risen by leaps and bounds and the publishers have been straining every nerve to make efficient management take care of much of the increase. The cost of retailing at the same time has steadily increased, especially in salaries, transportation and supplies. Increased rents, too, are now coming to those who renew their leases.

Every member of the retail book-trade now owes it to himself, to the trade as a whole, and to the publishers who are making these adjustments to put forth every effort to make his store efficient in management, economical in conduct and aggressive in selling.

These are great untouched fields, potential markets for books. When more books are sold in any given area, more sold from one store, more sold of any one title, the cost of handling goes down and the margin for the support of those handling the business is increased. A tremendous effort must be made to conquer the new fields and to intensively develop the old. It must be done now. The test is in the next six months. Is the bookseller on the alert to act? We believe he is.

Centralizing Library Purchasing

WHEN the American Library Association, as a result presumably of its recent experiences in more closely knit organization, proposes for discussion at the coming annual convention a plan for a central purchasing headquarters, it is bringing forward a subject of very real importance to the book-trade as well as of first importance to the libraries themselves. The outline of this plan was printed in the PUBLISHERS' WEEKLY of June 7th, and the convention which will be called upon to take up the discussion meets in Asbury Park next week.

The last paragraph of this outline indicates that those making the draft realize that the proposal has a very real bearing on the affairs of the booksellers. It reads:

In order that book-shops might not perish from the land by reason of competition with a library book organization, libraries would be obliged to work for an increased patronage of local booksellers by the public.

A courteous indication, it would seem, that the leaders of the A. L. A. recognize the importance of the local bookstore.

Yet the connections between book-trade and library are so many and varied that these could not be reduced to one solitary point of contact without many more readjustments than are involved in the local store's business. Such a centralization, completely realized, will mean new conditions in every part of the book-trade as well as wide readjustments in every library staff. This is not said as an argument against the movement toward centralization but to emphasize the importance of a full discussion of this subject.

The organization will, on the plan outlined, be:

SEC. 1. *Buy for subscribing libraries all books in print or out-of-print, new or second-hand, in all languages, from publishers and dealers both domestic and foreign, and will secure for libraries the largest possible discounts.*

This means an elimination of library buying of the new books from any source except from the publishers; a concentration in New York of the second-hand business on the titles that libraries use; a rearrangement of the business of those importing houses who have done much library business, as foreign books would be bought direct from abroad.

SEC. 4. *Will provide durable bindings and undertake rebinding and fine bindings.*

This will affect the business of many binderies scattered thruout the country which have done work for public libraries, tho it could not lead to much economy.

SEC. 5. *Will evaluate new books and recommend them for different types of libraries, for this purpose taking over and modifying the A. L. A. Booklist.*

This, to the publisher, is the most serious provision as it means a greater uniformity in the purchasing list of libraries, with the result that omission from the approved list would be very detrimental to the success of *some* types of books.

This gives into the hands of one committee a very large influence that is still further increased by—

SEC. 6. *Will give individual libraries, upon request, expert assistance in book selection, e.g., among technical books;* and

SEC. 7. *Will prepare and print timely book lists.*

The handling of periodical subscriptions is also to be provided for as in Sec. 9, tho this does not largely affect the book-trade.

If the full development of this idea would mean great changes to the book-trade, it is no less certain that it would mean great changes among libraries. The provision for central cataloging would change the present staff arrangements of all libraries, the changes in purchasing methods would re-cast the work of many librarians trained to this special field, and many courses in the library schools would probably be hereafter omitted as book evaluation, classifying and cataloging would be the work of the experts at headquarters.

When this proposal is urged before the convention the emphasis may be placed on the natural tendency toward centralization of effort, or on the economy to be secured in staff requirements, or on its merits as a plan that can be supported by the savings in purchases. If it leans for support largely on the latter argument it would seem to be leaning on a weak reed, as it does not seem likely that, after office expense is deducted, there could be much saving on book costs.

Good book service cannot be rendered cheaply. The recent experience of the War Library Service offers little basis for figuring the costs of such work on peace basis. Salaries, rents, teaming, book-keeping, packing, stenography will be quite a different matter, and the discounts from publishers must naturally be on a different basis entirely.

The bookstores naturally wish to keep their contact with the libraries. They do not expect to do so unless they can give adequate service at a proper cost basis. They would surely dislike to see the libraries put the book buying on another basis on the grounds of economy, only to find that they have failed to attain the very object sought.

An Apology to Our Readers

THE many troubles that have come to us in our tasks of moving to new headquarters fade to pleasantries compared to the mortification of finding that a lapse in our usual advertising censorship has allowed the use of our columns for the announcement of a new book by Mr. Vierick. His "Apologia" need not further burden the presses of America.

We wipe the transaction with distaste from our records and the editor disclaims any implied commendation that might accrue from the insertion of the advertisement.

Outing of the New York Stationers

The annual outing of the stationers of New York will be held on Thursday, June 26th at Gedney Farms Hotel, White Plains, a very attractive place. Special accommodations will be provided on the 11.35 a.m. train leaving Grand Central Station. Upon arrival at White Plains, special trolley cars will be waiting. During the course of the day there will be provided bridge, euchre and five hundred, golf, baseball, tennis, field day events, swimming and bowling. Dinner will be served at 6.30 followed by dancing. Return accommodations will be announced at dinner by transportation committee.

Tickets at $5 may be obtained of Mr. H. W. Rogers, 82 Fulton street, New York.

Religious Houses at the Book Fair

An interesting feature of the Chicago Book Fair this year is the combined exhibit of several of the denominational publishing houses, together with the Association Press and the Woman's Press. These organizations have effected an arrangement whereby they will combine their selling forces under one management.

Mr. Charles W. Shull, whom the trade will recall in connection with the sale of the "Cross Reference Bible," and who had his initial training with the Christian Board of Publication in St. Louis, has been selected as the sales manager for this co-operative endeavor.

EXPLAINING PRICES TO THE PUBLIC

English Publishers Face the Problem of Increased Costs

Any schoolboy (whether or no he has learned with bitter pain that there is no royal road to Latin) can tell you that there is a royal road to profiteering, says the editor of the *Bodleian Monthly*. Increase by a hundred per cent the price of an article which people will buy, regardless of cost—the hat of the moment, or the latest thing in boots—and the money will be forthcoming. But add sixpence to the price of a book, and you will be rewarded by a storm of "violet-colored" abuse. All unbeknown to yourself, in the popular imagination you will have advanced silently yet invincibly along the exclusive highway traversed only by the masters of millions. Half angrily, half enviously, people will hurl at you the mystic word "profiteer," and, somehow or other, from that day onward your friends will never quite be able to disassociate your name from visions of Rolls-Royces and banking accounts of fabulous dimensions. At one stroke you will have achieved substantial notoriety and chimerical millions.

That it is customary in certain quarters to look askance at publishers' prices when they show the slightest sign of the abnormal is unfortunately only too true. Some one buys an eighteen-penny reprint, and suddenly makes the discovery that the little red-bordered label on the spine has been stuck on, not for ornamentation, but to conceal the price printed on the wrapper—one shilling. An increase of six whole pence, and how crude the deception! His (or her) letter to the *Times* brings to light the astounding fact that other people have likewise discovered unashamed, nay, blatant and red-bordered one-and-six pences covering modest shillings, and the public lifts its corporate nose in the air, and scents a wholesale conspiracy of publishers against the nation. This sort of thing goes on until a publisher or some one who understands the position of affairs points out that altho the book, along with the wrapper, may have been printed before the increase of prices, the binding of the book has trebled its original cost.

Another aspect of the case is revealed in a letter written by Mr. John Murray, and quoted by "Diarist," in a recent issue of the *Westminster Gazette*. "Some years ago," he writes, "before giving evidence in a law suit, I had to make careful inquiries as to 'establishment charges' (overhead) among English and American publishers, and found that in the best firms they ranged from 16 to 20 per cent on the actual money received by sales. These charges have now nearly doubled from causes beyond a publisher's control: wages, taxes, freights, postages, etc., and it can be shown that books sold at 2s. now yield less profit to the publisher than the same books at a shilling before the war. A publisher is now paying three or four times what he did to produce books, but he cannot raise the price to the public to nearly the same extent."

This, however, is not the whole of the matter. If a publisher could, as in most other businesses, calculate his profit on each article (in his case each copy of a book), multiply it by the number sold, and deduct his overhead charges, his business would be a simple one, but it is impossible for a publisher to calculate beforehand the exact number of copies he will sell of any particular book. Moreover, books cannot with advantage be printed in odd numbers—the printers' charge for machining fifty copies is the same as for 1000. Nor can a publisher prophesy the exact time when a particular book will fall off or stop. Consequently even with the steadiest of sellers the publisher is constantly faced with a considerable quantity of "dead" stock. In former days when paper was cheap, this could often be sold off at a little less than cost price, and the publisher might still be able to avoid loss on the whole edition, but in these days the margin of profit *per book* is cut so fine that if even a moderate number of an edition is left unsold the loss must be considerable.

This rather takes the gilt off the "profiteer" theory. But altho the situation has been of late several times explained by acknowledged authorities there are apparently still many who remain unsubduedly sceptical. Imagination is still more potent than logic, and the glamor of that roseate vision of luxurious cars and overflowing coffers has not yet quite faded. At every whispered rumor it quickens and intensifies, and just now an idea is struggling into existence that because paper is getting a little cheaper the price of books should go back "with a bang." How this cyclonic kind of rebound to the normal is going to be made possible is not quite apparent—at least to publishers. Certainly it will not be possible to reduce the price of books for quite a considerable time, for many of the books which are being published at present, and which are forthcoming, were being prepared at a time when the cost of every kind of material was at its maximum. Another point not to be overlooked is that altho one or two materials may have slightly decreased in cost, the largely increased wages that are being paid to printers, bookbinders and others rather more than restores the balance. It will thus be seen that in many cases books which are at present being issued have actually cost more to produce than had they been published, say, six months ago, because they were probably printed when paper prices were at the top of the scale, and are being bound at a time when binders' charges are still soaring heavenward. If the public only took the trouble to study these little facts the poor publisher would not so often be looked upon as an unclean criminal,, while if his war-time difficulties, endeavors and achievements were more fully realized (we make the suggestion in all modesty) perhaps the name vouchsafed to him would be not Profiteer but —Patriot.

What's Wrong with the Writers of Juveniles?

American writers of books for children are woefully behind the times, says Lida Rose McCabe in the New York *Sun*. To thinking minds they have for long been back numbers, but heretofore it has not been good form to speak out. War lifts the embargo. Juvenile war books bring home the writers' amazing failure to sense the *aliveness* of the modern child.

Is it not high time writers for juveniles ceased to follow the line of least resistance? Let them make the round of children's rooms in the public libraries of New York City, as has the writer, and awaken to the manner of readers they are up against.

Gone is that day and with it the boy or girl to stand for a hero who dictates to Washington or shows Lincoln how to put down the rebellion!

The modern boy and girl are nothing if not realists in their fictional taste. They are amazingly abreast of the problems of which they are so vital a part. Rare is the schoolboy who does not carry in his head a map of the world war.

Their knowledge of battles, strategy, locales, companies, units, medals, decorations, is staggering to the adult who has not specialized. They want their war stories straight. They will not have them fictionized. They are too familar with facts. The failure of juvenile writers to meet the situation has resulted in stocking the shelves of children's reading rooms with the identical war books that find favor with adult readers.

Apparently the professional juvenile writer is ignorant of or indifferent to the educational advantages of the modern child over his predecessor for whom they were trained to write. Obviously they do not know that current events have place in the daily curriculum of most public, private and parochial schools. Children to-day are open or surreptitious readers of the daily newspaper. What they do not gather from school, press or daily rounds in public thorofares, the movies supply.

"You cannot fool them," to quote an experienced child librarian. "They know the real thing. They judge what they read by what they see and hear in the world about them."

"Before the war," said the librarian of a popular branch, "boys were absorbed in electricity, mechanics, building. During the war they craved books about war—American Revolution, War of 1812, Rebellion, Spanish—any old war. Now they are keen on aviation, airplane building. They compare what they read with what they see flying over city skyscrapers or in the movies. Woe to the writer who introduces into a story a plane of defective construction, or a hero who does not control it properly!"

The Boy Scouts now issue a book list which is rapidly weeding out the juvenile writers not abreast of the times.

The crying want of children's libraries and juvenile periodicals is girls' stories. No one has risen to take the place of Louisa Alcott. Children's librarians find much to be deplored in the run of boarding school stories, which make for class distinction, the librarians maintain. Refreshing to chronicle is the perennial demand for the fairy tale. From 8 to 12 boys and girls are its devotees. Happily, not a few of the standard tales are literature.

The Discount Question in England

The Associated Booksellers have sent the following circular to the various publishers:

Dear Sir—The time has come when the booksellers of Great Britain and Ireland feel that the question of terms allowed by publishers should be seriously considered.

Under present conditions, retail traders have had their expenses (with the exception of rent) nearly doubled—wages, lighting, packing, etc. In all other trades the retailer has raised his prices to the public to enable him to meet their increased costs. This is impossible with the bookselling trade, where *retail* prices are fixed by the publisher. *We* cannot raise them. The publishers, owing to cost of paper, packing, wages, trade expenses, etc., have raised, and rightly raised, the prices of books, but in doing so have forgotten the bookseller, who still has to exist on practically the same margin of profit as before the war, or less.

At the last meeting of the Council of the Associated Booksellers of Great Britain and Ireland, the question of terms was fully discussed, and various resolutions from the Branches were brought forward, and eventually it was unanimously agreed that the following terms were the minimum which would afford to booksellers a living profit under present conditions:

1. *All books to be published at net prices.*
2. 25 *per cent off single copies.*
3. 33 1/3 *per cent off two or more copies, and on subscription and journey orders.*

Several publishers have already adopted similar terms, and the Council feel sure you will recognize the reasonableness of their request, and trust you will see your way to adopt their suggestions.—Yours faithfully,

HENRY W. KEAY, *Chairman.*
EDWIN PEARCE, *Hon. Sec.*

Regent House, Regent Street, London, W.,
May 10, 1919.

Five to Fifty Stores

Publishers of children's books and pocket classics have found large outlets for their presses in the chain stores. The announcement is made that the Metropolitan Five to Fifty Stores, Inc., have increased their stock to $20,000,000, have taken over the George Craft Stores in the Middle West and are planning rapid expansion. Such stores are likely to prove large buyers in the book market.

What Is an Edition?

John Spargo Writes a Mark Twain Letter To His Publishers

MY DEAR HARPERS:—

It was mighty good of you to send me the reviews from the *Times* and the *Post*. Russell's review is very generous.

Now, I want to know whether, in your honest-to-goodness judgment, the firm of Harper & Brothers will be ready to make me a comparatively small payment—say $80,000 or $100,000—on account of royalties earned by this most extraordinary work? Something like that must be done at once to get me out of a peck of troubles into which your sensational and highly approved advertising has landed me (I suppose a wee author can land into a peck!).

Of course, I wouldn't expect a large sum, but the trifle named is surely easy to obtain. And if it doesn't reach me soon I shall have to give up my home and my family.

You see, my dear Harpers, when the family read in the advertisement of "Bolshevism" that there was a "third edition" within a week from date of publication there was great excitement. How much is an "edition," everybody wanted to know, and then things stirred some. In my modest way I replied that an edition wasn't much—"only a few thousand—for such serious books." Then, arbitrarily fixing upon six as the number of thousands I meant by a "few," the family got busy. Whew! what a sum it was! Eighteen thousand copies in one week—468,000 in six months! Think of that!

Then the Missis, who is the really truly literary member of the family, because she always reads "Books Received" in the "Times Literary Supplement," found an advertisement of a book by that Princeton chap, Henry van Dyke, and something about the "first edition of 20,000 copies sold in a week." She at once jumped, woman-like, to the conclusion that I had been trying to deceive her, as all men will deceive poor, helpless, unsuspecting women. And the worst of it was she had the proof, black on white. An edition is an edition, and that means 20,000 copies.

This set the whole bunch a-figuring again: Sixty thousand in one week—six hundred thousand in ten weeks—one million two hundred thousand in twenty weeks—and all bringing twenty-two cents apiece! Then the smartest member of the family (the one most like me, that is) remembered having heard something about "geometrical ratio." She wasn't quite clear about it, but she had some vague memories of a conversation I had with a political economist about Malthus. She got just enough of it to enable her to argue that if "Bolshevism" sold three editions in the first week, it would sell six the second, twelve the third, and so forth.

It's wonderful how many things seem to be absolutely necessary when you've got a gold-mine, or, better still, a book that really sells as a book should.

The family in council agreed that it would be only right and proper that I should have a new suit and get my old Panama cleaned and reblocked.

Curiously enough, the trouble I'm in is not confined to the family. Your confounded advertisements are read by the village tradespeople, and they have all got the crazy notion that my sensational success will affect them. Ma says she supposes they will expect us to pay their bills now. Perhaps that is what the local editor meant when he wrote an editorial saying that "there are a great many people in Bennington who are rejoicing at the success of our distinguished fellow-citizen. They are confidently expecting that he will be true to the Socialist principles we all approve of and divide up and share his good fortune."

Every hour in the day there's a steady stream of smiling, oh-so-confident callers, and they've trodden down all the newly seeded lawn in front. I suppose an author ought to be glad to know that his books sell, but I wish that it could be done more on the quiet.

Perhaps it would help some if you'd consent to join in a little innocent trick. When the sales have reached a million send me a telegram saying:

"I'm happy to tell you sales have reached a hundred thousand."

That will help some, I guess. Meantime, I'll sweat blood from every pore till I convince them that an "edition," in the case of really good books, never means more than five hundred.

With cordial greetings,

JOHN SPARGO.

Old Bennington, Vermont.

New York Pressmen's Union Suspended from A. F. of L.

Franklin Union No 23, feeders and pressmen's assistants, of the International Printing Pressmen's Union, stands suspended as of Monday the 23rd, when a new union will be formed under the joint supervision of the pressmen, printers, stereotypers, bookbinders and photo engravers. These unions are agreed that not only will they decline to work with members of Franklin Union, but will refuse to permit their product being finished, or completed by any union opposed to the principles of the American Federation of Labor.

It was the Franklin Union, headed by James H. Bagley, that led demands on the printing houses last fall, which demands when granted by the Federal Board, brought printing costs in New York to new high levels.

"The new union," said George L. Berry, international president of the pressmen, "will take into its membership all of those members of Franklin Union who stand for 100 per cent Americanism and real trade unionism. That will provide for the majority of the members. The others may do as they please."

MAKING GOOD IN A NEW ERA

A Page of Ideas and Suggestions for the Retail Bookseller

Extending Retail Credits

Too Easy Credit Loses Both Friends and Money.

Credit is a great thing on which to do business. Some credits are more elastic than others, but they all have a terrible snap-back when they break. A great many large credits have been granted simply by the personal equation, but it does not always work to advantage.

The trouble with too much credit is that it frequently forces the merchant to change lines. When he owes too much to any one house, he is inclined to stop buying from it, even tho the firm may be willing to continue selling him. But that doesn't imply that his credit is exhausted. Generally he is still able to get a line with other houses, and, of course, when he changes his source of supplies, he stocks a different line.

Right there is the great objection to a too easy credit policy. There is an old saying that when we loan a friend money, we lose both friend and money. It is the same when a manufacturer allows a customer to run up a larger account than his financial condition warrants. Often he loses both the money and the customer, and where he doesn't lose the money he frequently creates a situation that enables another house to get its goods in that dealer's store. Viewed from this standpoint, as well as from many others, the judicious credit manager is the sales department's real friend. He gets entirely too many brickbats. He deserves an occasional bouquet. Let us give it to him.

A Selected List of War Anthologies

May Lambertson Becker, in the New York *Evening Post*, makes the following recommendations to the customer wanting collections of war poetry:

The matter of choosing an anthology for any one else is almost as fore-doomed to failure as choosing the poems for an anthology that shall suit everybody. "The Muse at Arms" by E. B. Osborn (Stokes), would satisfy me, or "Poems of the Great War" by J. W. Cunliffe (Macmillan). "The Treasury of War Poetry, English and American, 1914-1917" (Houghton Mifflin), would suit me better were it in larger type, but this being the very feature that allows more poems, it is no great drawback. Then there is a collection of "War Verse," edited by Frank Foxcroft (Crowell), and two altogether by men in action, "From the Front" (Appleton), and a newer one, "Songs from the Trenches" (Harper), selected by Herbert Gibbon from those poems offered to the *Herald* for a prize competition.

The beautiful "In Flanders Fields" has lent its title to the collection of McCrae's poems recently published by Putnam, with a character sketch of the poet-soldier by his friend, Sir Andrew Macphail.

Whatever anthology you select, get the volume "For Remembrance," published by (Hodder & Stoughton). It is a book of biographical sketches of soldier-poets, with portraits and selections.

Educating Your Competitor

A new man was made manager of the mail-order department of one of the Chicago department stores, says *Printers' Ink*. Having a lot to learn about his new work, he thought it might be advisable to stroll over to Sears, Roebuck & Co., and ask some of the executives there a few questions about the problems that were giving him the most trouble. Being a competitor, he wasn't hopeful of getting much help. To his surprise, however, he found the Sears-Roebuck men most anxious to give him all the information they possibly could.

Before leaving the establishment he came in contact with Julius Rosenwald himself. The young man told Mr. Rosenwald that he greatly appreciated the cordial treatment that had been extended him, and that he was all the more appreciative of it because he was in a competitive line. To this, the head of Sears-Roebuck replied: "That is exactly why we wanted to help you. The mail-order business, as a whole, will prosper as the legitimate concerns engaged in it prosper. Anything that we can do to help the industry, helps us."

The young man never forgot the lesson. After years of experience in the mail-order business, he tells us that he now sees more clearly than ever that Mr. Rosenwald is right. He claims that every successful business institution has to educate not only its customers but also its competitors. The leaders in every line set certain high standards of quality and of practice. The trouble-makers in every industry are those who, either thru ignorance or neglect, lower these standards. Their action reacts against the entire industry. The concerns which kick over the traces of industry usually do so because they possess insufficient information about their own business. They are overlooking some facts that their more successful competitors fully recognize. The best way to hold the recalcitrants in line is to give them more information, and there is no one in better position to do this than their successful competitors.

Recent Pictures Based on Books

These pictures have been seleced for listing by the National Board of Review of Motion Pictures:

Westerners, The. Hodkinson. 7 reels. Star —Roy Stewart.

Border melodrama founded on the novel by Major Stewart Edward White.

Lady Windemere's Fan. Triangle. English Players.

Oscar Wilde's drama adapted to the screen.

AMONG THE PUBLISHERS

IN THE list of "best sellers" printed in the issue of June 7th, the publisher of "Gen. Catlin's "With the Help of God and a Few Marines," was incorrectly credited. It is Doubleday, Page & Co.

ANOTHER VOLUME for the bookseller's own bookshelf, Christopher Morley's "The Haunted Bookshop," is just off the presses at Doubleday's.

INSPECTOR TUNNEY of New York's Bomb Squad is the author of "Throttled" (Small, Maynard & Co), the story of government work against the terrorists.

HOLT IS to publish "Colas Breugnon," the new novel of Romain Rolland in the fall. This will be the tenth volume of Rolland to appear on the Holt list.

"THE POLITICS OF INDUSTRY" by Glenn Frank will be published by Century Co. on June 27th, and Henry Woodhouse's timely "Textbook of Aeronautical Engineering."

RUTH GAINES, who wrote in "A Village in Picardy," the interesting account of what the Smith College women did in devastated France, has now ready from Dutton a second volume called "Helping France," an account of the Red Cross work in the same area.

ONE OF THE substantial books on the present problems in Europe is Sir Thomas Barclay's "Collapse and Reconstruction" (Little, Brown & Co). The author is one of the world's leading authorities on international law.

WELLS HAS written another preface. This time to "The Journal of a Disappointed Man" (Doran). Reviewers with "Boon" in mind will be rather inclined to credit him with the whole book. It is the diary of a naturalist from the age of 13 to his death at 28 and an account of courtship and marriage written with extraordinary bluntness.

"THE BOY SCOUT'S BOOK OF STORIES," just published by Appleton, looks interesting enough for any Boy Scout's dad to borrow with great satisfaction. Mark Twain, Booth Tarkington, O. Henry, Stewart Edward White are some of the authors selected by Franklin K. Mathiews for this volume.

TO HAVE BEEN the official French painter of the French Aviation Service was an unusual opportunity to get first-hand acquaintance with the men that made that service immortal. Houghton Mifflin Co. are publishing Lieut. Henry F. Farré's beautifully illustrated volume under the title of "Sky Fighters of France."

"THE TIN SOLDIER" by Temple Bailey is passing the mark of 50,000 sales this month.

LONGMANS, GREEN & CO. have issued a catalog of over 200 books in Spanish, a notable showing of books in that department.

ANOTHER CHAPTER on the inner history of the war is now available in "1914" by Field Marshal Viscount French, published by Houghton Mifflin.

J. K. GILL CO. of Portland, appear in the publishing field with a handy "Camp Cookery" by Milam, Johnson and Smith.

VOLUME I of Dutton's new limited edition of Leonard Merrick is now selling for four dollars in New York and at this price only to those who will subscribe for the whole set.

A GROUP of twenty-five stories dealing with Hebrew parables and fables, published by the Bloch Publishing Co. under the title "Jewish Fairy Tales and Legends," has just appeared.

THE LIFE OF Carleton H. Parker, written by his wife and entitled, "An American Idyll," proved itself one of the most notable of recent contributions to *The Atlantic*. It is now ready in book form from the Atlantic Monthly Press.

KNOPF has brought to this country an edition of "New Paths," edited by C. W. Beaumont and M. T. H. Sadler, a volume that is to the present literary England what the "Yellow Book" was to the eighteen nineties.

EVEN THE most experienced of executors and corporation lawyers will be glad of an authoritative volume on "The Law of Government Contracts" such as R. Preston Shealey is publishing thru The Ronald Press.

CARL ACKERMAN has many times proved himself during the last four years one of the most indefatigable and valuable of journalists. His "Trailing the Bolsheviki," just out from Scribner, should make real contributions to our knowledge of conditions.

THE POEMS of Ella Wheeler Wilcox so long published by W. B. Conkey & Co. are now taken over by Albert Whitman & Co. of Chicago, "Poems of Pleasure," "Poems of Passion," "Maurine," etc. They are also to issue a new atlas of the world and have under way a new line of books for children.

CHANGES IN PRICE

DODD, MEAD AND COMPANY

De Forest, A Short History of Art, is now $4.00.

Another Who's Who

A. N. Marquis & Co, are sending out word that they have no connection whatever with the so-called "Federal Press" of Washington, D. C., of which C. W. Parker is alleged to be president, and which proposes to print a book entitled "Who's Who and Why."

The "Federal Press" is canvassing the country with letters, circulars, etc., accompanied by biographical sketches clipped from "Who's Who in America," with the evident intention of obtaining subscriptions for a book bearing a title so nearly like that of "Who's Who in America," as to mislead persons whose names appear in our publication.

DRAMATIC EPISODES of the Great War are constantly being immortalized in book form Not the least among these war-time events to find its place in the printed pages of a book is the history of the Dardanelles Campaign, written by the famous war correspondent Henry W. Nevinson and issued with illustrations and maps by Henry Holt & Co.

Redemption of Stamped Envelopes and Postal Cards

The Post Office Department issues the following instructions to postmasters:

"Postmasters shall discontinue the sale of No. 9, 2c single domestic and No. 10 domestic reply postal cards and of 3c stamped envelopes at the close of business June 30th, 1910."

"Postmasters shall redeem from the public all unused and undamaged No. 9 and No. 10 2c cards and 3c stamped envelopes, printed or unprinted, at full value, provided they are convinced such cards and envelopes are presented by the original purchasers."

"Postmasters shall furnish in exchange for such cards and envelopes, postage stamps, postal cards, or stamped envelopes of other denominations or varieties to be selected by the owner, or may apply them in payment or part payment for 2c special request envelopes."

"No postal cards nor stamped envelopes shall be redeemed from the public in cash."

"The public will be allowed one month from July 1st in which to present their 2c cards and 3c envelopes for exchange at full value. After the expiration of that time postage value only shall be allowed for the envelopes and three-fourths of postage value for the cards."

This does not include 2c postal cards and 3c stamped envelopes which have been spoiled in printing or addressing, such stamped paper being redeemable only at postage value as to envelopes, and 75% of their value as to postal cards.

3c adhesive postage stamps cannot be redeemed under this ruling but may be used on future mailings of all classes requiring stamps to the amount of 3c or more.

COMMUNICATIONS

The Question of Trade Discount.

EDITOR, *Publishers' Weekly:*

I have read with much interest the many letters from dealers with regard to publishers allowing a minimum discount of 40% in order that it may be possible for the dealer with an overhead of 27% to make a profit.

It has always been my idea that this is the correct basis and in support of my principles when I entered the publishing business I fixed our minimum discount at 40%. Now our experience is that we cannot collect payment from dealers except on the old basis of allowing three to six months credit (that is we sell them on a thirty-day basis and they take three to six months) even tho we allow a liberal discount. Some of the dealers put forth the argument in their letters that if they received 40% minimum discount they would then be in a position to pay their bills promptly.

No publisher can remain in business and give both long discounts and long credit. If we give long discounts we must pay our bills promptly and take advantage of discounts and if the dealer will not co-operate and do his part it means a return to the short discount and long credit which the average dealer demands.

Undoubtedly this is the reason publishers generally hesitate to adopt the minimum discount of 40% requested by dealers as I feel sure most of them would gladly adopt a 40% basis if assured of payment in 30 days in preference to giving 33 1-3% and waiting three and in many cases six months for payment.

E. J. FLYNN, *Treasurer,*
Flynn Publishing Company.

Pick-Ups

Experience—H. E. A.'s—in a bookstore: "Have you Epictetus in pocket size?" "Hardware department, second floor."—F. P. A. in New York *Tribune.*

Personal Notes

JOHN ERNEST HODDER WILLIAMS, head of the firm of Hodder & Stoughton, London, and vice-president of the George H. Doran Co. of New York, has recently been raised to knighthood.

MR. AND MRS. JOHN WATT of New York announce the marriage of their daughter Isabel Florence to Mr. Arthur J. Hammen. The Watt family is well known in the book-trade, Mr. John Watt as a partner in the Madison Ave. Book Store and W. J. Watt, his son, in the publishing field. Mr. Hammen is a representative of the Oxford Press.

Business Notes

NEW YORK CITY.—A. Wessels, eastern representative of A. C. McClurg & Co, has removed from 354 to 440 Fourth Ave, room 1305. Hereafter the McClurg publications will not be carried in stock by him for "pick-up" orders.

THE WEEKLY RECORD OF NEW PUBLICATIONS

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in brackets] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date: otherwise simply "c." No ascertainable date is designated thus: [n. d.]

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25cm); D. (12mo: 20cm.); S. (16mo: 17½cm.); T. (24mo: 15cm.); Tt. (32mo: 12½cm.); Ff. (48mo: 10cm.); sq., obl., nar., designate square, oblong, narrow.

Bailey, Carolyn Sherwin
Stories of great adventures (adapted from the classics); il. by Clara M. Burd. 222 p. col. front. D (For the children's hour ser.) [c. '19] Springfield, Mass., M. Bradley Co. $1.25

Baker, Theodore, comp and ed.
Biographical dictionary of musicians. 3d ed., rev. and enl. by Alfred Renny. 1094 p. O c. N. Y., Schirmer $5 n.

Barbellion, W. N. P.
The journal of a disappointed man; with an introd. by H. G. Wells. 8+312 p. O [c. '19] N. Y., Doran $2 n.
Journal of a young naturalist, a semi-invalid who meets death at the age of twenty-eight.

Beaumont, C. W., and Sadler, M. T. H., eds.
New paths; verse—prose—pictures, 1917-1918; decorated by Anne Estelle Rice. [Limited ed.] 164 p. pls. O [c. '18] N. Y., A. A. Knopf. bds. $3 n.
Records the newer tendencies in literature and art in England.

Begbie, Harold
The convictions of Christopher Sterling; a novel. 11+267 p. D c. N. Y., McBride $1.50 n.
Story of a conscientious objector.

Bosworth, Edward Increase, D.D.
Commentary on the Epistle of Paul to the Romans. 281 p. S (Bible for home and school) c. N. Y., Macmillan. $1.10 n.

Bourget, Paul Charles Joseph
Le justicier. 307 p. D N. Y., Brentano's $1.10

Brannt, William Theodore, and Gray, J. B., eds.
Practical dry cleaner, scourer and garment dyer; comprising dry, chemical, or French cleaning, purification of benzine, removal of stains or spotting, wet cleaning, including the cleaning of Palm Beach suits and other summer fabrics, finishing cleaned fabrics, cleaning and dyeing furs, skin rugs and mats, cleaning and dyeing feathers, cleaning and renovating felt, straw and Panama hats, bleaching and dyeing straw hats, cleaning and dyeing gloves, garment dyeing, stripping colors from garments and fabrics, analysis of textile fabrics, practical chemistry for the cleaner and dyer. 5th ed., rev., enl. and entirely reset; il. by 41 engravings. 18+378 p. D c. '11-'19 N. Y., Henry Carey Baird & Co., 116 Nassau St. $3 n

Bynner, Witter
The beloved stranger; two books of song and a divertisement for the unknown lover; with a preface by William Marion Reedy. 20+99 p. D c. N. Y., A. A. Knopf bds. $1.50 n.

Calkins, Harvey Reeves
The centenary at Old First. 361 p. pls. D [c. '19] N. Y. and Cin., Meth. Book Concern $1.50 n.
Story of a husband and wife who came to find a real meaning in life.

Cameron, Margaret [Mrs. Harrison Cass Lewis]
Twelve lessons from The seven purposes. 63 p. S [c. '19] N. Y., Harper 60 c. n.
Impersonal spiritualistic communications.

Andreiev, Leonid N.
S. O. S. 15 p. O [n. d.] N. Y., Russian Embassy, Div. of Suppies, 949 Broadway pap.

Bauerlein, George Wallace
The book of New Orleans and the industrial South. 63 p. il. por. Q [c. '19] [Kansas City, Mo., Ferry-Hanly Advertising Co., 1120 Walnut St.] bds. $1

Bennett, Charles Alpheus
Proposed plan for a school of trades for the city of Rio de Janeiro, Brazil. 56 p. plans tabs. O (Brochures on industrial education) Peoria, Ill., Manual Arts Press pap. 50 c.

Caird, Francis M., and Cathcart, Charles W.
A surgical handbook for use of students, practitioners, house surgeons and dressers. 18th ed. 364 p. il S Chic., Chic. Medical Bk. Co., Congress and Honore Sts. $3 n.

Carey, George Washington
The chemistry of human life; the biochemic statement of the cause of disease and the physiological and chemical operation of th: inorganic salts of the human organism and their chemical formulas. 78 p. por. O c. Los Angeles, G. W. Carey, box 293. bds. $1

Carter, Henry
The control of the drink trade in Britain; a contribution to national efficiency during the great war, 1915-1918; with a preface by Lord D'Abernon. 2d ed. 19+343 p. O N. Y., Longmans $1.75 n.

Cartwright, George Wilder
Mutual interests of labor and capital. [2d ed. rev.] 139 p. por. D c. '19 Los Angeles, Cal. [Mutual Interests Assn., 703 Van Nuys Bldg.] bds. $1

Chaffee, Allen
The adventures of Twinkly Eyes, the little black bear; il. by Peter Da Ru. 183 p. pls. D c. Springfield, Mass., M. Bradley Co. $1

Clemens, Samuel Langhorne [Mark Twain, pseud.]
The curious republic of Gondour; and other whimsical sketches. 7+140 p. D (Penguin ser.) c. N. Y., Boni & Liveright bds. $1.25 n.
Sketches which have never before appeared in book form.

Cole, Arthur Charles
The era of the civil war. 499 p. il. maps O (Centennial history of Illinois, v. 3) c. Springfield, Ill., Ill. Centennial Commission $2 n.

Collins, Nelson
Opportunities in merchant ships. 96 p. front. D (Opportunity books) [c. '19] N. Y., Harper bds. 75 c. n.
Study of opportunities open to boys and men in the field of merchant shipping.

Conventions and declarations between the powers concerning war, arbitration and neutrality. Declaration of Paris, 1856—of St. Petersburg, 1868—of the Hague, 1899—Convention of Geneva, 1906—2d peace conference, the Hague, 1907—Declaration of London, 1909. English-French-German. '15 N. Y., F. C. Stechert Co. $1.50

Crosby, Capt. P. L.
Between shots. no paging il. O [c. '19] N. Y., Harper bds. $1 n.
Humorous cartoons of life at the front.

Crowther, James Arnold
Molecular physics. 2d ed. rev. 8+190 p. il. D Phil., Blakiston $1.75

Duhamel, Georges
La possession du monde. 270 p. D N. Y., Brentano's $1.10

Ellis Publishing Company
The Ellis rational speller, for commercial schools, commercial departments in high schools, denominational schools, and for general use in high schools and the upper grades. 1919 edition. 142 p. D [c. '19] Battle Creek, Mich., Ellis Pub. 32 c.

Guide to accompany the Ellis tablet method of teaching bookkeeping, elementary course. 93 p. forms Q [c. '19] Battle Creek, Mich., Ellis Pub. pap. 60 c.

Student's tablet of transactions (elementary course); the tablet method of teaching bookkeeping and business training. 109 l. Q (Learn to do by doing ser.) c. '19 Battle Creek, Mich., Ellis Pub. pap. 60 c.

Evans, Herbert A.
Highways and byways in Northamptonshire and Rutland; with il. by Frederick L. Griggs. 15+367 p. double map O (Highways and byways ser.) N. Y., Macmillan $2.75

Farré, Henry
Sky fighters of France; aerial warfare, 1914-1918; Englished by Catharine Rush; with il. from paintings by the author. 17+142 p. mounted pls. mounted pors. (1 col.) mounted facsms. Q Bost., Houghton Mifflin bds. $7.50 n.
Résumé of the exploits of the French Aviation Service in the war. Author was official painter of the Service.

Finley, John Huston, ed.
American democracy from Washington to Wilson; addresses and state papers; with an introd. by [the author] and a preface and notes by James Sullivan. 14+339 p. front. T (Macmillan's pocket classics) c. N. Y., Macmillan 32 c.

French, John Denton Pinkstone, 1st Viscount
1914; with a preface by Marshal Foch. 8+386 p. pors. Q c. Bost., Houghton Mifflin $6 n.
Account of the operations of the British armies under author's command during 1914. Index.

Cole, George Douglas Howard, and Mellor, W.
The meaning of industrial freedom. First Am. ed. 44 p. Chic., Book House, 17 N. State St. pap. 45 c.

Dall, William Healey
Description of new species of chitons from the Pacific Coast of America. 499-516 p. O Wash., D. C., Gov. Pr. Off.

Davis, Charles Gerard
The building of a wooden ship; ed. by Thos. W. Clarke and Frank S. Drown. 127 p. il. pls. fold. plans Q '18 Phil., U. S. Shipping Bd. Emergency Fleet Corp. pap.

Dean, Ernest Woodward
Motor gasoline: properties, laboratory methods of testing ,and practical specifications, Rev. ed. 33 p. il. tab. diagr. form O (U. S. Bu. of Mines technical pap. 214) Wash., D. C., Gov. Pr. Off. Supt. of doc. 5 c.

Du Puy, Elizabeth
The river of dreams [verse]. 96 p. D N. Y., J. T. White & Co. $1 n.

Fisher, Herbert Albert Laurens
Political prophecies; and address to the Edinburgh Philosophical Society. 30 p. D N. Y., Oxford Univ. pap. 45 c.

Flint, Esther M., and Aronovici, Carol
Health conditions and health service in Saint Paul. 103 p. charts tabs. Q [St. Paul, Minn.] Amherst H. Wilder Charity pap.

G., H. M., and H., M. M., eds.
Gone West; by a soldier doctor; with a preface by Frederick W. Kendall. 103 p. D c. N. Y., A. A. Knopf bds. $1 n.
Spiritualistic messages said to come from an American army surgeon killed in France.

Galsworthy, John
Saint's progress. 404 p. D c. N. Y., Scribner $1.60 n.
Story having its scene in England and centering about Edward Pierson, a vicar, and his two daughters. Theme deals with the impossibility of reconciling an old-time faith with present-day problems.

Gibbons, Arthur
A guest of the kaiser; the plain story of a lucky soldier. 16+198 p. pls. pors. D N. Y., McBride $1.25 n.
War experiences of a Canadian soldier.

Grahame-White, Claude, and Harper, Harry
Our first airways; their organization, equipment and finance; with 11 special il. by Geoffrey Watson. 13+185 p. pls. pors. D N. Y., J. Lane $1.50 n.
Considers the question of how the traffic of the air will be organized and operated for carrying mails and passengers.

Griffin, Ida Mary
Over the hills and far away; il. by C. Louise Ihrig. 36 p. Q Balt., Saulsbury Pub. $1.25
Poems for children.

Guthrie, John D., ed. and comp.
The forest ranger; and other verse. 174 p. front. D Bost., Badger $1.50 n.
Collection of verses of the Forest Service.

Harry, Myriam
The little daughter of Jerusalem; with an introd. by Jules Lemaître of the Académie Française; tr. from the French by Phoebe Allen. 15+289 p. D [c. '19] N. Y., Dutton $1.90 n.
Story centering about the daughter of a converted Russian Jew, a girl born and brought up in Jerusalem.

Hartridge, Gustavus
The refraction of the eye. 16th ed. 12+281 p. il. D Phil., Blakiston $2.25

Hastings, Jessie P., comp.
Iowa Patriotic League bibliography, addendum no. 1. 41 p. O (Extension division bull. 48) Iowa City, Ia., Univ. of Ia. pap.

Haynes, Frederick Emory
James Baird Weaver. 15+494 p. por. O (Iowa biographical ser.) Iowa City, Ia., Ia. State Historical Soc. $2
Biography of General James Baird Weaver, soldier and statesman.

Hill, David Jayne
Present problems in foreign policy. 12+360 p. D c. N. Y., Appleton $1.50 n.
Discussion of the relative merits of a league of nations, an alliance and an entente. Index.

Hockenberry, H. J.
Textbook of English grammar. 45 p. D c. Portland, Ore., H. J. Hockenberry, 217 Abington Bldg. bds. 35 c.

Holmes, Fenwicke Lindsay
The law of mind in action; daily lessons and treatments in mental and spiritual science. 6+225 p. por. D c. N. Y., McBride $1.25 n.
Presents basic principles of Mental Science. Author is one of the founders of the Southern California Metaphysical Institute.

Hubbard, Eleanore
Little American history plays for little Americans. 192 p. O c. Bost., B. H. Sanborn & Co. 60 c.

Hurd, Archibald Spicer
Italian sea-power and the great war. 124 p. D ['18] [N. Y., McBride] pap. 50 c. n.

Jackson, Rev. Bertram G.
The life of Jesus, and how we are to live; thirty lessons for the daily vacation Bible school; ed. by John T. Faris. 136 p. D c. Phil., Presb. Bd. of Publication pap. 50 c. n.

Kadomtzeff, Boris
The Russian collapse; a politico-economic essay. 63 p. D N. Y., Russian Mercantile & Industrial Corp. [50 E. 42d St.] bds. 75 c.

Kawakami, Kiyoshi Karl
Japan and world peace. 15+196 p. D c. N. Y., Macmillan $1.50 n.
Discussion of the present policies of Japan in regard to the race issue, the Chinese situation, the league of nations, the control of the South Pacific Islands, Siberian intervention, etc.

Kelsey, Albert
Yucatecan scenes and sounds; an address. 50 p. il. Q Phil., Albert Kelsey, 1530 Chestnut St. $1 n.

Frost, Wade Hampton
Epidemic cerebrospinal meningitis: a review of its etiology, transmisson, and specific therapy, with reference to public measures for its control. 32 p. diagr. Q '18 Wash., D. C., Gov. Pr. Off. Supt. of doc. 5 c.

Griswold, James
Poems; with a foreword by Perceval M. Barker. 13+99 p. D '18 c. [Morristown ,N. J., M S. Griswold, 192 South St.] bds.

Haldeman, Isaac Massey
Morality or immortality? 79 p. D [c. '18] Phil., Phil. School of the Bible, 1721 Spring Garden St. pap.

Hammel, Victor Frank
Construction and operation of a shell loading plant and the town of Amatol, New Jersey, for the United States government, Ordnance department, U. S. army. 286 p. pls. pors. plans diagrs. obl. Q '18 N. Y., Atlantic Loading Co., 65 Broadway sale restricted.

Harris, Franklin Isadore, and Hoyt, Hubbard Spencer
The action of ultraviolet light on certain bacteria in relation to specific absorption by amino acids. 245-250 p. Q (Pubs. in pathology, v. 2 no. 21) Berkeley, Cal., Univ. of Cal., pap. 10 c. n.

Kentucky. Department of Education
Common school laws of Kentucky, 1918; comp. in accordance with sections 35 and 37 of the common school laws, by A. L. Gilbert. 284 p. O (Bulletin v. 11 no. 2) ['18] [Frankfort, Ky., Ky Dept. of Educ.]

Laun, Rudolph, and Lange, H.
Czecho-Slovak claims on German territory. 3d ed. 26 p. maps N. Y., F. C. Stechert Co. pap. 25 c.

Lawson, James Gilchrist, comp.
Greatest thoughts about Jesus Christ; comp. from many sources. 322 p. D [c. '19] N. Y., Doran $1.50 n.
Collection of great thoughts and sayings by men of all ages and countries concerning Jesus Christ.

Mathiews, Franklin K., ed.
The boy scout's book of stories; with introd. and notes; published for the Boy scouts of America; il. by Walt Louderback; decorations by Arthur D. Scott. 9+423 p. pls. O c. N. Y., Appleton $2 n.
Partial contents: The great big man, by Owen Johnson; The red-headed league, by Arthur Conan Doyle; The ransom of Red Chief, by O. Henry; The jumping frog, by Mark Twain; The house and the brain, by Lord Edward Bulwer-Lytton.

Michigan State Auto School, Detroit
The automobile electrican's guide for starting, lighting and ignition systems; a loose leaf book of wiring diagrams for automobiles, from 1906 to 1919, including tractors. [New ed.] 828 p. il. diagrs. obl. T c. Detroit, Mich., Mich. State Auto School $7.50 n.

Milam, Ava Bertha, and others
Camp cookery; a cookery and equipment handbook for boy scouts and other campers. 108 p. il. S [c. '18] Portland, Ore., J. K. Gill Co. [3d & Adler Sts.] bds. 50 c.

Mills, John
The realities of modern science; an introduction for the general reader. 11+327 p. il. pls. O c. N. Y., Macmillan $2.50 n.
Introduction to physical chemistry, for the general reader. Index.

Mosessohn, M.
A guide to American citizenship; especially adapted for use in the states of Oregon, Washingon, Idaho and California. Official ed. 89 p. D '17 c. Portland, Ore., J. K. Gill Co. bds. 50 c.

Kimball, Edward Ancel
Contestaciones a preguntas tocante a la ciencia cristiana (Answers to questions concerning Christian science) La ciencia cristiana: su voz compasiva (Christian science. its compassionate appeal) 47+47 p. S c. '19 Bost., Christian Science Pub. Soc. pap. 5 c.

Kniker, Hedwig Thusnelda
Comanchean and Cretaceous *Pectinidae* of Texas. 56 p. pls. O (Bulletin 1817) ['18] Austin, Tex., Univ. of Tex.

Lane, Sir William Arbuthnot, and others
The operative treatment of chronic intestinal stasis. 4th ed., rev. and enl. 12+328 p. il. O N. Y., Oxford Univ. $7.

Linton, Morris Albert
The Carnegie foundation plan of insurance and annuities for college teachers. 19 p. O '18 Phil. Provident Life and Trust Co. of Phil., 4th and Chestnut Sts. pap.

MacAlpine, John Douglas
Catechism of U. S. safety appliances, covering the rules for the application of United States safety appliances to passenger cars, freight cars and cabooses. 3rd ed. 42 p. 2 fold. pl. S c. '19 Cleveland, O., J. D. MacAlpine. pap. 25 c.

MacDonald, Donald Francis
The sedimentary formations of the Panama Canal zone, with special references to the stratigraphic relations of the fossiliferous beds. 525-545 p. il. fold. maps O (Contributions to the geology and paleontology of the Canal zone, Panama, and geologically related areas in Central America and the West Indies. U. S. National Mus. bull. 103) Wash., D. C., Gov. Pr. Off.

McKay, Robert Henderson
Little pills; an army story; being some experiences of a United States army medical officer on the frontier nearly a half century ago. 127 p. pls. por. O '18 Girard, Kan., R. H. McKay (priv. pr.)

Massachusetts. Minimum Wage Commission
Supplementary report on the wages of women in candy factories in Massachusetts. 42 p. tabs. diagr. O (Bulletin 18) Bost., Mass. Minimum Wage Commission pap.

Metz, Charles William
Some aspects of malaria control through mosquito eradication. 19 p. il. O Wash., D. C., Gov. Pr. Off.

Mills, Lawrence
The lands of the Five civilized tribes; a treatise upon the law applicable to the lands of the Five civilized tribes in Oklahoma, with a compilation of all treaties, federal acts, laws of Arkansas and of the several tribes relating thereto, together with the rules and regulations prescribed by the secretary of the interior governing the sale of tribal lands, the leasing and sale of alloted lands and the removal of restrictions. 46+804 p. O St. Louis, F. H. Thomas Law Bk. Co. $7.50

Mosher, Mabel Carla
Bread making in war time. 45 p. il. O (Special bull.) '18 Lansing, Mich., Mich. Food and Drug Dept. pap.

Nardin, F. Louise
The bugle calls the children; a pageant for playtime. 12 p. O [c. '18] Columbia, Mo., Mo. State Council of Defense, Woman's Committee pap. 10 c.

National Education Association Commission
A national program for education; federal appropriations for the preparation of public school teachers. 14 p. O (Commission ser. 3) '18 Wash., D. C., Nat. Educ. Assn. Commission, 1400 Massachusetts Ave., N. W. pap. 5c.
A national program for education; the emergency in rural education. 13 p. O (Commission ser. 4) '18 Wash., D. C., Nat. Educ. Assn. Commission pap. 5c.
Teachers' salaries and cost of living. 5+71 p. diagrs. O '18 Wash., D. C., Nat. Educ. Assn Commission. 50c.

National Safety Council
The principles and practice of safety; a handbook for technical schools and universities. 72 p. il O Chic., National Safety Council [Continental and Commercial Bank Bldg.] pap.

New Jersey State Potato Association
Seed-potato production in New Jersey. 153-176 p. pls. O (Bulletin 18) Trenton, N. J., N. J., Dept. of Agric. pap.

Oberholser, Harry Church
Notes on Dr. W. L. Abbott's second collection of birds from Simalur Island, Western Sumatra. 473-498 p. tabs. O Wash., D. C., Gov. Pr. Off.

O'Brien, Edward Joseph Harrington, comp. and ed.
The great modern English stories; an anthology; with an introd. by [the editor]. 15+366 p. D (Great modern stories ser.) c. N. Y., Boni & Liveright $1.75 n.
Companion volume to "The Great Modern French Stories."

Oracula Sibyllina
The sibylline oracles, books 3-5; by the Rev. H. N. Bate. 118 p. D (Translations of early documents, ser. 2, Hellenistic-Jewish texts, no. 2) '18 N. Y., Macmillan $1.50

O'Rorke, Benjamin Garniss
A soldier and a man; a sketch of the life and work of Lieut.-Colonel H. Storr, D.S.O., Middlesex Regiment, lay secretary of the C. E. M. S.; with a preface by the Archbishop of York. 121 p. por. D N. Y., Longmans pap. $1 n.

Page, James Franklin
Socializing for the new order; or, Educational values of the juvenile organizations, including a résumé of "Boy scouts," "Camp fire girls," and twelve other organizations. 104 p. pls. D [c. '19] [N. Y. and Cin., Meth Bk. Concern] 85 c.

Palladius
The Lausiac history of Palladius; by W. K. Lowther Clarke. 188 p. map D (Translations of Christian literature, ser. 1, Greek texts) '18 N. Y., Macmillan $2

Parker, Cornelia Stratton
An American idyll; the life of Carleton H. Parker. 11+190 p. por. O c. Bost., Atlantic Monthly Press bds. $1.75
Intimate story of life and accomplishments of Carleton H. Parker, by his wife.

Pater, Walter Horatio
Sketches and reviews. 9+150 p. D (Penguin ser.) c. N. Y., Boni & Liveright bds. $1.25 n.
Partial contents: Aesthetic poetry; The life and letters of Gustave Flaubert; Coleridge as a theologian; Mr. George Moore as an art critic.

Paul, J. H.
Boiler chemistry and feed water supplies. 9+242 p. pls. charts tabs. O N. Y., Longmans $4.50 n.
Index.

Pertwee, Roland
Our wonderful selves. 317 p. D c. N. Y., A. A. Knopf $1.75 n.
Wynne Rendall, a misfit at school and at home, goes to Paris, where, in time, he joins a troupe of actors. Returning with them to England he meets Eve thru whose loyalty and love he wins great success.

Priest, Mary Elizabeth, comp.
Recitations and dialogues; for special days in the Sunday school. No. 2. 240 p. D c. Phil. [Presb. Bd. of Publication] pap. 75 c. n.

Proudfit, Fairfax Throckmorton
Teacher's guide for Proudfit's Dietetics for nurses. 23 p. O c. N. Y., Macmillan pap.

Rambaud, Alfred
Les Français sur le Rhin. (1791-1804). 328 p. D '18 N. Y., Brentano's $1.10

Ream, G. Franklin
Training the Christian reserves; a handbook of elementary methods for the work of a local church. 91 p. (3 p. bibl.) S [c. '19] N. Y. and Cin., Meth. Bk. Concern 50 c. n.

Richter, Victor von
Organic chemistry. 2d rev. ed. Newly tr. and rev. from the German ed. (after Edgar F. Smith's 3d Am. ed.) by Percy E. Spielmann. v. 1. 14+719 p. O Phil., Blakiston $5

Robinson, Cyril Edward
New fallacies of Midas; a survey of industrial and economic problems; with an introd. by Sir George Paish. 23+294 p. D N. Y., McBride $2 n.
Non-technical explanation of industrial, social and economic theory tracing the development of the claims put forward by the Socialist, the Syndicalist and the Individualist.

Rogers, Will
Rogers-isms; the cowboy philosopher on the peace conference. 42 p. front. S [c. '19] N. Y., Harper bds. 60 c. n.
Humorous remarks concerning the armistice and peace conference.

Rose, W. N.
Mathematics for engineers. 14+510 p. O c. N. Y., Dutton $5 n.

Russell, Bertrand Arthur William
Introduction to mathematical philosophy. 208 p. O (Lib. of philosophy) c. N. Y., Macmillan $3

Oskamp, Joseph
Winter injury of fruit trees. 12 p. il. O (Circular 87) '18 Lafayette, Ind., Agric. Exper. Station pap.

Pipal, Francis John
White top and its control. 12 p. il. O (Circular 85) '18 Lafayette, Ind., Ind. Agric. Exper. Station pap.

Popenoe, Wilson
The avocado in Guatemala. 69 p. pls. O (U. S. Dept. of Agric. bull. 743) Wash., D. C., Gov. Pr. Off. Supt. of doc. pap. 30c.

Ralph Waldo Trine, the man and his work. 16 p. il. por. T [n. d.] N. Y., Dodd, Mead pap. gratis

Rhoads, Arthur Stevens
The biology of *Polyporus pargamenus* Fries. 197+30 p. (3 p. bibl.) il. pls. O (N. Y. State College of Forestry, technical pub. 11) ['18] Syracuse, N. Y., Syracuse Univ. pap gratis.

Roberts, Thomas Sadler, M.D.
A review of the ornithology of Minnesota. 100 p. il. pls. maps. D (Research pubs. v. 8, no. 2, Current problems 11) c. Minneapolis, Univ. of Minn. pap. 25 c.

Ruder, William Ernst
The protection of metals from oxidation at high temperatures. 40 p. il. (1 col.) D c. '18 Detroit, Mich., Calorization Corp. of Am. leath. gratis.

Sayers, Dorothy Leigh
Catholic tales and Christian songs. 63 p. D ['18] [N. Y., McBride] bds. $1 n.

Scholfield, Herbert
Sonnets. 88+145 p. D c. N. Y., A. A. Knopf bds. $1.50 n.

Shelby, Mrs. Gertrude Mathews
How to face peace; a handbook of community programs. 8+311 p. D c. N. Y., Holt $1.50 n.
Presents a large number of reconstruction programs which aim at community betterment. Index.

Smith, Alexander
Intermediate text book of chemistry. 6+520 p. il. pl. pors. O c. N. Y., Century Co. $2.25

Smith, J. Thorne
Out o' luck; Biltmore Oswald very much at sea; wih 31 il. in black-and-white by Richard Dorgan ("Dick Dorgan"). 6+120 p. D [c. '19] N. Y., Stokes bds. 75 c. n.
Continuation of Biltmore Oswald's experiences from the time he goes to sea until he returns to civilian life.

Striblen, Lola M., and others
Twenty-nine Bible lessons for the daily vacation Bible school; ed. by John T. Faris. Rev. ed. 143 p. D c. Phil., Presb. Bd. of Publication pap. 50 c. n.

Taylor, Edson Homer, and Allen, Fiske
Junior high school mathematics, second book. 9+251 p. D [c. '19] N. Y., Holt 90 c.

Thompson, Waddy
A history of the people of the United States. 48+523+51 p. il. pors. maps (part double) O [c. '19] N. Y., Heath $1.20 n.

Towne, Florence H.
Manual for the kindergarten; including: 1, General helps and hints for the teacher; 2, Bible stories; ed. by John T. Faris. 142 p. D c. Phil., Presb. Bd. of Publication pap. 50 c. n.
Manual for the daily vacation Bible school kindergarten.

Treitschke, Heinrich Gotthard von
History of Germany in the nineteenth century; tr. by Eden and Cedar Paul; with an introd. by William Harbutt Dawson. v. 5. 14+652 p. O N. Y., McBride $3.50 n.
Influence of French liberalism, 1830-1840.

Saleeby, Abdallah Assed
Truth triumphant; or, Falsehood stripped of its mask. 145 p. O [c. '19] [Norfolk, Va., Eugene L. Graves, 248 Tazewell St.] $1.25 n.

Satterthwait, Elizabeth Allen [Mrs. A. F. Satterthwait]
A gentle heart [verse]. 108 p. il. pls. D [c. '19] Webster Groves, Mo., E. A. Satterthwait, 118 Waverly Pl., $1.50; hf. leath. $2; leath. $2.75

Schlick, William J.
An investigation of tests of Iowa shale drain tile. 71 p. il. charts tabs. O (Engineering Exper. Station bull. 49) '18 Ames, Ia., Ia. State Coll. of Agric. and Mechanic Arts. pap. gratis.

Schmidt, Carl Louis August, and Hoagland, Dennis Robert
The effect of certain aluminum compounds on the metabolism of man. 215-244 p. tabs. Q (Pubs. in pathology, v. 2, no. 20) Berkeley, Cal., Univ. of Cal. pap. 35 c. n.

Skinner, John Harrison, and Starr, Chester Gibbs
Cattle feeding 14; winter steer feeding 1917-1918. pt. 1. Comparison of rations with different amounts of corn and no corn for fattening two year old steers; pt. 2, Corn silage vs. corn and soybean silage; pt. 3, Value of cottonseed meal in rations containing corn silage or corn and soybean silage. 26 p. il. tabs. O (Bulletin 220) '18. Layfayette, Ind., Ind. Agric. Exper. Station pap.
Swine feeding; feeding trials with corn by-products, palmo midds. and commercial mixed hog feeds, 1917-1918. 26 p. il. tab. O (Bulletin 219) '18 Lafayette, Ind., Ind. Agric. Exper. Station pap.

Smith, George Gilbert, M.D.
An outline of genito-urinary surgery. 301 p. il. D Phil., Saunders $2.75 n.

Soper, Edgar Kirke
The peat deposits of Minnesota. 9+261 il. pls. tabs. fold maps in pocket. O (Minnesota Geol. Survey bull. 16) Minneapolis, Univ. of Minn. pap.

Stahl, Edward Herman
Commercial rabbit farming and the food supply; complete breeder's guide. 64 p. il. D '18 c. Kansas City, Mo., Outdoor Enterprise Pub. [612 Gumbel Bldg.] pap. 50 c.

Stearns, Frederick, & Company
Vitamines; a short treatise on the discovery, nature, and other characteristics of these vital elements of nutrition. 19 p. (4 p. bibl.) D. c' 19 Detroit, Mich., F. Stearns & Co., Jefferson & Bellevue Ave 50 c.

Stone, James Edward
Register of the Charlestown men in the service during the civil war, 1861-1865. Various paging fold. pl. O Bost., Old Charlestown School Boys Assn., care of J. E. Stone, 277 Medford St., Somerville, Mass. (priv. pr.)

Sturmdorf, Arnold
Gynoplastic technology; with a chapter on "Sacral anesthesia;" with 152 half-tone and photo-engravings in the text, some in col. and 23 full-page pls. with 35 figs. all in col. 13+334 p. (5 p. bibl.) O c. Phil., F. A. Davis Co. $5 n.

Sullivan, John James
Pennsylvania business law; a practical handbook for business men and lawyers. 5th ed. thoroughly rev., with legal forms and specimen accounts. 751 p. O c. Phil., Business Law Pub. $5.

Swanton, John Reed
An early account of the Choctaw Indians. 53-72 p. O (Memoirs v. 5, no. 2) ['18] Lancaster, Pa., Am. Anthropological Assn. pap. 25 c.

Taft, William Howard
The menace of a premature peace; an address 14 p. O N. Y., League to Enforce Peace pap.

Thompson, Francis
The hound of heaven. 11 p. D [n. d.] Bost., Four Seas pap. 35 c. (500 copies)

Totten, William D.
In the highlands of our dreams; verse, patriotic, meditative, miscellaneous. O '18 Seattle, Wash., W. D. Totten, 654 New York Block pap. $1.

Trans-Continental Freight Company, comp.
Suggestions to exporters; a formulary of foreign freight forwarding. [2d ed.] 30 p. il. forms Q [c. '19] Chic., Trans-Continental Freight Co., 203 S. Dearborn St., pap.

Ulrich, Charles Kenmore
Fires of faith; the romance of a Salvation army lassie; il. with scenes from the photoplay produced and copyrighted by the Famous players-Lasky corporation. 8+270 p. pls. por. D [c. '19] N. Y., Grosset & Dunlap 50 c.

Walker, George Levi
Capitalism vs. Bolshevism. 148 p. c. Bost., Dukelow & Walker Co., 246 Washington St. $1

War obviated by an international police; a series of essays written in various countries. '15 N. Y., F. C. Stechert Co. $1.20

Warren, G. O.
The sword; poems. 151 p. D N. Y., Longmans bds. $2 n.

Wayland, John Walter
History stories for primary grades; il. by Maud and Miska Petersham. 9+212 p. D c. N. Y., Macmillan 60 c.

Webb, Clement Charles Julian
God and personality; being the Gifford lectures delivered in the University of Aberdeen in the years 1918 and 1919. First course. 281 p. O (Lib. of philosophy) ['18] N. Y., Macmillan $3

Partial contents: History of the notion of personality as applied to God; Personality and individuality; The doctrine of a finite God; The problem of creation; Divine personality. Index.

Welch, Alden W.
Wolves. 236 p. D c. N. Y., A. A. Knopf $1.40 n.

Story of American business life and of a fight for power and wealth.

Wells, Webster, and Hart, Walter Wilson
New high school arithmetic, academic, industrial, commercial. 8+358 p. il. diagrs. D [c. '19] N. Y., Heath $1.20 n.

Whitworth, Geoffrey
Father Noah; and other fancies. 76 p. S N. Y., McBride bds. $1 n.

Biblical drama together with a collection of verses.

Wilbur, Russell J.
Theodore Roosevelt; a verse sequence in sonnets and quatorzains. 19+40 p. O c. Bost., Houghton Mifflin bds. $1

Biographical appreciation in verse form. Appeared in part in the *New Republic* shortly before Theodore Roosevelt's death.

Wood, Michael H. M.
The white island. 7+208 p. D ['19] N. Y., Dutton $1.90 n.

Mystical story in which there is an intrusion of spiritual forces on the earth plane.

Yiddish Literary Publishing Company, comp.
Selected list of Yiddish books published in the United States. 16 p. S '18 N. Y., Yiddish Literary Bu., 256 E. Broadway pap.

U. S. Bureau of Foreign and Domestic Commerce
International trade in footwear other than rubber; import statistics of boots and shoes for countries whose imports exceeded $300,000 in value and export statistics of countries whose exports exceeded $3,000,000 in value 1908 and 1913, by Edward Whitney. 93 p. tabs. O (Miscellaneous ser. 76) Wash., D. C., Gov. Pr. Off. Supt. of doc. 15 c.
Statistics of Austro-Hungarian trade, 1909 to 1913, by J. J. Kral. 64 p. tabs. O (Miscellaneous ser. 77) Wash., D. C., Gov. Pr Off Supt. of doc 10 c.

U. S. Children's Bureau
Infant mortality: results of a field study in Brockton, Mass., based on births in one year. 82 p. tabs. O (Infant mortality ser. 8) Wash., D. C., Gov. Pr. Off.

U. S. General Land Office
Circular instructions relating to the acquisition of title to public lands in the terrtory of Alaska. Approved July 19, 1916. 5+95 p. O Wash., D. C., Gov. Pr. Off.

U. S. Public Health Service
The road to health. 15 p. D [Wash., D. C.] Gov. Pr. Off.

Vaughan, Thomas Wayland
The biologic character and geologic correlation of the sedimentary formations of Panama in their relaton to the geologic history of Central America and the West Indies. 547-612 p. tabs. (part fold.) O (Contributions to the geology and paleontology of the Canal zone, Panama, and geologically related areas in Central America and the West Indies. U. S. National Mus. bull. 103) Wash., D. C., Gov. Pr. Off.

Vermont. Secretary of State
A list of the principal civil officers of Vermont from 1777 to 1918; being a revision and enlargement of "Deming s Vermont officers;" ed. by John M. Comstock. 411 p. O '18 c. St. Albans ,Vt., St. Albans Messenger Co. $2.50

Walker, Frank Rabold
"Practical" business methods for contractors. 43 p. forms. Q [c. '19] Chic., F. R. Walker Co. 25 c. n.

Ward, William Francis, and others
A comparison of concentrates for fattening steers in the South. 16 p. O (U. S. Dept. of Agric. bull. 761) Wash., D. C. [Gov. Pr. Off.]

Webb-Johnson, A. E.
Surgical aspects of typhoid and paratyphoid fevers; founded on the Hunterian lectures for 1917—amplified and rev.; with foreward by T. H. Goodwin. 190 p. il. col. pls. pors. tabs. O N. Y., Oxford Univ. $4.50

Whitney, Nathaniel Ruggles
The overdraft evil as illustrated by conditions in Iowa banks. 14 p. O (Extension division bull. 36) ['18] [Iowa City, Ia.] Univ. of Ia. pap. 10 c.

Wiancko, Alfred Theodor, and Cromer, Clinton Otis
Spring small grains in Indiana. 20 p. il. tab. O (Bulletin 225) Lafayette, Ind., Ind. Agric. Exper. Station pap.

Wiancko, Alfred Theodor, and Jones, Sadocie Connellee
The value of manure on Indiana soils. 20 p. il. tab. O (Bulletin 222) '18 Lafayette, Ind., Ind. Agric. Exper. Station pap.

Wiancko, Alfred Theodor, and others
The value of legumes on Indiana soils. 20 p. il. tab. O (Bulletin 226) Lafayette, Ind., Ind. Agric. Exper. Station pap.

Wieand, Helen Emma
Music and memory; and other poems. 64 p. D [c. '19] Bost., Badger $1.25

Wilber, C. P.
Fires for fun. 20 p. il. S Trenton, N. J., Dept. of Conservation and Development Forest Fire Service. pap. gratis

Wing, George Clary
Applied profit sharing. 15 p. O [c. '19] Cleveland, O. [Gardner Pr., Caxton Bldg.] pap. (priv. pr.)

RARE BOOKS, AUTOGRAPHS AND PRINTS

ANTIQUARIAN BOOKS
french, English, German with engravings, fine bindings, fine copies. Catalogue will be sent free on application.
A. B. NORDISKA KOMPANIET
Stockholm, Sweden

BOOKS.—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.

LIBRAIRIE J. TERQUEM
19, RUE SCRIBE, PARIS
Export Booksellers and Bookbinders
Agents for Universities, Public Libraries and Institutions in America
Special ability for second-hand items
Correspondence solicited

FIRST EDITIONS AND MANUSCRIPTS OF MODERN AUTHORS
including Dickens, Thackary, Lever, Ainsworth, Stevenson, Jeffries, Hardy, Meredith, Wilde, Lamb, Shelley, Keats Books illustrated by G. & R. Cruikshank, Phiz, Rowlandson, Leech, etc. The largest and choicest Collection offered for Sale in the world. Books bought.—WALTER T. SPENCER, 27 New Oxford St., W. C., London, England.

Remainders and Limited Editions
Lists or Samples of any Remainders —Novels—Reprints—General Literature, etc., etc., are solicited together with trade price, quantity available, etc., etc. Early advice of any limited editions to be issued together with full details as to price, quantity issued, binding, etc. etc., trade terms, can be used to advantage.
Reference permitted to:
MESSRS. BROWN BROS. & COMPANY, *Bankers* New York

THOMAS C. LOTHIAN
Proprietary, Ltd.
Publishers' Representatives
100 Flinders Street, Melbourne, and at Sydney

The fourth annual exhibition of contemporary bookplates has just been held under the auspices of the American Bookplate Society. First honors went to Elisha Brown Bird who received a certificate of merit for the Barron G. Collier design as an appropriate and artistic personal bookplate. The fifth annual exhibition will be held in New York during the month of January, 1920. Only book plates made during the present year will be shown.

Is Medwell's "Fulgens and Lucrece," which recently brought $17,000 in London—the record price of the season—after all unique? In 1885, Halliwell-Phillips added to the fifth editions of his outlines the statement, which is not in the fourth edition, that "The most ancient English secular drama which is known to exist was written about the year 1490 by Rev. Henry Medwell, chaplain to Morton, Archbishop of Canterbury, and afterwards printed by Rastell." Did Halliwell-Phillips see this copy of the play in 1884 or another copy still somewhere in hiding?

Allusions have been made in these columns to the pillage and destruction of manuscripts and libraries public and private in France, Belgium, Italy and Serbia. From Palestine come similar reports of the deliberate destruction of literary treasures of all kinds by the Turks. On March 11, 1917, General Maude entered Dar-al-Salam. During the nights of March 6 and 7, and acting under the orders of Falk Bey, the commander-in-chief of the Turkish forces in the city, the library of the Carmelite Fathers was burned. That the act was deliberate was shown by the fact that a few days before word was sent to Father Anastase Marie, the head of the institution, to return all books and manuscripts to its shelves. The collection contained 20,000 books and manuscripts and was rich in Arabic literature. It would have been a sad day for the literary treasures of the world if the Hun had reached Paris and London.

The books, broadsides and manuscripts from the estate of the Radway family of Delaware and early Shakesperian dramatic literature belonging to C. Fitzherbert Monley, of Leeds, England will be sold June 26, by Stan V. Henkels, in Philadelphia. The Shakespearian quartos are a hitherto unknown lot not described in Bartlett and Pollard's Census, and make a collection of great value and importance. There are literary manuscripts by Kipling, Byron, Southey, Pryor, Collins, Trollope, Hood, Ainsworth, Jefferson and others. There are a number of orderly books kept by various generals of the Revolution, including that kept by General Washington's Headquarters at Newburgh. There are 130 broadsides relating mostly to Revolutionary incidents. The association books includes one with the signa-

RARE BOOKS, AUTOGRAPHS AND PRINTS

ture of Martha Washington. The early laws of Massachusetts, Pennsylvania and Delaware embrace a period which is lacking in many great collections. General history includes many items of great interest and importance, such as Roger Williams' "Key into the Language of America," London, 1643; London, 1621, "Life of John Eliot," Lond., 1691; "Trial of Major John André," Hartford, 1780; Washington's Williamsburg Journal, the London Edition of 1754; the first Cincinnati directory, 1819; Mathers "Warning from the Dead," 1693; "Rumseyan on Steam," 1788;many rare works relating to the Indians; Western travel and adventure and state, county and town histories. The sale is one of the most interesting of the year—a year, too, of remarkable sales.

The sale of the Rodney papers by Stan V. Henkels, in Philadelphia, June 13, was one of the most important autograph sales ever held in this country, and the prices realized show the keen interest of collectors in American historical letters and documents. An A. L. S. by Thomas McKean, signer, 4 pages, quarto, August 13, 1813, giving a history of how the Declaration of Independence was adopted together with the information of sending an express at his own expense to Caesar Rodney to come to Congress at once, as the State of Delaware was a tie, brought $375; an A. L. S. by George Read, signer, 3 pages, large folio, September 17, 1776, a highly important document outlining Delaware's declaration of rights, $200; an A. L. S. by Caesar Rodney, signer, 3 pages, quarto, October 20, 1765, outlining the purposes of calling the Stamp Act Congress in New York, $180; an A. L. S. by Caesar Rodney, 1 page, quarto, Philadelphia, July 4, 1776, telling how he rode thru thunder and rain to vote for the Declaration of Independence, his vote making Delaware's position secure, $950; an A. D. S. by General George Washington, 1 page folio, October 18, 1750, a survey when eighteen years old, $130; an L. S., by Washington, quarto, Trenton, December 9, 1776, preparing for the battle of Trenton, $120; a L. S. by Washington, 1 page, folio, Middle Brook, July 1, 1777, giving information of the intended attack of the British on Ticonderoga and at Peekskill, $120; an A. L. S. by Washington, 2 pages, quarto, Philadelphia, December 25, 1778, to the magistrates of Philadelphia on the evacuation of that city by the British, $250; an A. L. S., by Washington, 3 pages, quarto, Verplank"s Point, October 18, 1782, mentioning the probable evacuation of Charleston, but expecting that the British would stay in New York, $250; a A. L. S. by Washington, 7 pages, quarto, Mt. Vernon, June 25, 1786, indicating his intention to go back to farm life, come what may, $340; an A. L. S., by Martha Washington, 3 pages, folio, Mount Vernon, January 15, 1784, thanking Mrs. Bourdinot for her congratulations on the cessation of hostilities and the return of General Washington to Mount Vernon, $505; an A. L. S. by Commodore John Paul Jones; 2 pages, quarto, Ranger, Quiberon Bay, February 23, 1778, fearing America will be involved in an European war, $650; a L. S. by General Israel Putnam, 1 page folio, Peekskill, July 12, 1777, deploring the evacuation of Ticonderoga and furnishing news of the enemy in New York, $140. A life size bust portrait of Caesar A. Rodney, attorney general, painted by Charles Willson Peale, brought $1050; an original miniature on ivory of General Andrew Jackson, painted by Anna Claypoole Peale, $600. These items indicate the importance of this sale. The catalog with its liberal quotations from letters and documents with prices becomes an important item of Americana itself as well as a work of reference for the collector. F. M. H.

Catalogs Received

Books Relating to American, Local and State History
No. 132; 684 items. C. E. Goodspeed & Co., 5a Park Street, Boston.

Music and Musical Litrature
No. 13. Harold Reeves, 210 Shaftesbury Avenue, London.

Anthropology, Folk-Lore, etc.
No. 389. Francis Edwards, 83 High St., London.

Early Printed Books, illustrated with wood cuts
No. 353. Bernard Quaritch, London.

(ESTABLISHED 1868)

C. D. CAZENOVE & SON

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handed economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England
CABLES: EIKON, LONDON

Otto Sauer Method

French German Spanish Italian

With Key $1.25 *Without Key $1.00*

Generous Discounts to the trade

Wycil & Company, New York

MAGGS BROS.

(formerly of 109 Strand)

34 & 35 Conduit St., London, W.
(ENGLAND)

DEALERS IN FINE AND RARE

Books, Prints and Autographs

Magnificent Series of Finely Illustrated Catalogues A Regularly Issued and Sent Post Free

English and Foreign Library and Private Wants Receive Prompt Attention

Library Agencies Undertaken

Commissions Executed at Principal Auction Sales

The Publishers' Weekly

62 West 45th Street, New York

Subscription Rates

One year, $5.00; *to foreign countries,* $6.00.
Single copies, 10 *cents.* Educational Number, *in leatherette,* 50 *cents,* Christmas Bookshelf, 25 *cents.*

Advertising Rates

Front section (full pages only) $40 00
(Unspecified position)
Back Section—
One page 30 00
Half page 17 00
Quarter page 9 00
Eighth page 5 00
One-sixteenth page 2 50

The above rates are for unspecified positions. Special rates for preferred positions.

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and *for the monthly* Book Review *supplement sections.*

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the headings of **"BOOKS WANTED"** *and* **"BOOKS FOR SALE"** *subscribers are charged ten cents a line (exclusive of address); non-subscribers, fifteen cents a line, address included. Bills for this service will be rendered monthly. Objectionable books are excluded so far as they are noted.*

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] *after their firm name. The appearance of advertisements in this column, or elsewhere in the* WEEKLY *does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertisng should occasion arise, booksellers should take usual precautions in extending credit.*

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY *is not responsible for errors. Parties with whom there is no account must pay in advance.*

Under **"HELP WANTED"** or for other small undisplayed advertisements, the charge is 15 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

INDEX TO ADVERTISERS

	PAGE
American News Co., Inc.	1669
Antiquarian Book Co.	1682
Baker & Taylor Co.	1696
Baker's Great Book Shop	1682
Bobbs-Merrill Co.	1700
Boni & Liveright, Inc.	1661
Books for Sale	1695, 1696
Books Wanted	1686-1695
Book Manufacturing	1684
Business for Sale	1696
Cazenove (C. D.) & Son	1683
Classified Advertising	1684-1696
Dodd, Mead & Co.	1663
Great Aim Society	1696
Help Wanted	1696
Jordan & Co.	1689
Languages Publishing Co.	1696
Little & Ives (J. J.) Co.	1698
Lothian (Thomas C.)	1682
McClurg (A. C.) & Co.	1668
Maggs Bros.	1683
Penn Publishing Co.	1664
Plates for Sale	1696
Putnam's (G. P.) Sons	1666
Remainders	1696
Situations Wanted	1696
Small, Maynard & Co.	1662
Special Notices	1696
Spencer (W. T.)	1682
Stewart & Kidd Co.	1687, 1688
Stokes (F. A.) Co.	1665
Tapley (J. F.) Co.	1682
Terquem Librairie J.	1682
Wycil & Co.	1683

CLASSIFIED ADVERTISING

One line, $7; two, $12; three, $16; four, $20 a year.

BOOK MANUFACTURING

AUTHORS' AND PUBLISHERS' SPECIAL SERVICE

K. M. Knudsen, "The Colonna," Newtonville, Mass. Indexes constructed for historical, scientific and technical work. Research work, Editing, Revising. Translations from the Scandinavian.

COMPLETE BOOK MANUFACTURING

Braunworth & Co., 54 Broadway, Brooklyn, N. Y. Near Williamsburg Bridge. Bedford Ave. Trolley Station. Complete facilities for book manufacturing. Composition, electrotyping, printing, bookbinding, in paper, cloth and leather. Representative will gladly call and give full particulars.

Thomas Y. Crowell Company, 426-428 West Broadway, N. Y. Complete manufacture a specialty.

The Norwood Press, Norwood, Mass.
J. S. Cushing Co., Composition and Electro.
Berwick & Smith Co., Presswork.
B. Fleming & Co., Binding.

The Plimpton Press, Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

J. F. Tapley Co., 531-535 West 37th Street, Warerooms 425 Eleventh Ave., New York. Superior equipment and organization for producing editions promptly, accurately and at lowest consistent prices. Cover stamping for the trade.

COMPOSITION AND PRESSWORK

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

INDEXING

C. H. Denison's Index, also flat indexing and gold Letttering. D. T. S. Denison, 40 E. 22d St., N. Y,

BINDING, EDITION WORK

D. S. Brassil Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-42-45-47 Elizabetth St., New York City.

The Butler Ward Company, 34-44 Hubert Streett, New York. Cloth and leather edition work.

Thomas Y. Crowell Company, 426-428 West Broadway, New York. Cloth and leather work of every description. Established 1834.

Robert Rutter & Son, Inc., 410-416 E. 32d St., New York. Cloth and leather edition work.

H. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect bookmaking. Large runs in record time our specialty.

BOOKBINDERS' MATERIAL

Becker Supply Co., 24-26 E. 13th St., New York. CROWN CLOTH, TUXEDO LINEN. Selling Agents for DIAMOND DECORATIVE LEAF used by U. S. Government as a Substitute for Gold; will not tarnish on cloth, paper or similar material—samples on request. Designers and Engravers of Book Stamps.

BOOKBINDERS' CLOTH

The Holliston Mills, of Norwood, Mass. HOLLISTON BOOK CLOTHS in all styles, colors and patterns. New York Office and Warehouse, 2 West 13th Street. Sample books furnished on request.

Interlaken Mills-Standard Book Cloths. Sample Books, showing the reason for thirty-four years continued supremacy, gladly furnished. Main Office, Providence, R. I. Sales Department, 18-20 Thomas Street, New York City, N. Y.

MAP SPECIALISTS

C. S. Hammond & Co., Sales Depart., 30 Church St. (Hudson Terminal); Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

BOOK TRADE SPECIALTIES

DIARIES

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual YEAR BOOKS. A popular diary.

LIBRARY LISTS FOR THE TRADE

The American Library Annual, 1917-1918 contains a recent list of 3600 libraries of buying importance in U. S. and Canada. Price $5 net, Office of the PUBLISHERS' WEEKLY.

MEDICAL BOOKS

Medical Books and Periodicals, American and Foreign, New and Old. Paul B. Hoeber, 67-69 East 59th Street, New York.

SCIENTIFIC AND TECHNICAL BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

FOREIGN AND SPECIAL BOOKS

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

Art Books. E. Weyhe, 708 Lexington Ave., New York.

Jewish Books in English. Everything published. Bloch Publishing Co., 40 E. 14th St., New York.

Brentano's, Fifth Ave. and 27th St., New York. French, Italian, Spanish, German Books. Specialty in Latin American Books. Educational Publications previously issued by the W. R. Jenkins Co.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

Laird & Lee, Inc., Chicago. Foreign-Language Dictionaries—Spanish, French, Italian, German, Swedish, Danish, Norwegian. World's largest line of dictionaries (English and foriegn) published by one house.

Lemcke & Buechner, 30-32 East 20th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House. 561 Third Ave., New York.

G. E. Stechert & Co. (Alfred Hafner), 151-155 W. 25th St., New York. Foreign Books and Periodicals.

MAGAZINES—BACK NUMBERS

Back numbers of magazines can be had at Abrahams Book Store, 145 4th Ave., N. Y.

A. S. Clark, Peekskill, N. Y. Complete files and Back Numbers of over 1200 different magazines, English and American. Send me your wants. Prompt service.

F. W. Faxon Co., Back Bay, Boston, Mass. Complete files and back numbers of magazines.

The Morgan Book Store, 37 Corning St., Boston, Mass. Back numbers of all Magazines supplied. Submit your want lists.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., 958-964 University Ave., New York.

KINDERGARTEN AND SCHOOL SUPPLIES

E. Steiger & Co., New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

SHORTHAND SPANISH AND FRENCH BOOKS

Isaac Pitman & Sons, 2 West 45th St., New York.

BOOKS WANTED

Academy Book Shop, 746 Lexington Ave., New York

Smith, Financial Dictionary.
Cassidy, Fire Record of Phila., 1889.
Ross, Speaking of Ellen.
Rousseau, Social Contract.
Hope, Garden of Kama.
Eddy, Miscellaneous Writings.
Wharton, Customs of Our Country.
Book of Knowledge in 1 volume.
Journal of Mourice De Geuren.
Fraziers, Golden Bough.
Stringberg, Song of a Servant, The Father, Swan Dance.

American News Co., Inc., 8 Park Pl., New York

In Defiance of the King, C. C. Hotchkiss.

Wm. A. Andre, 607 Kittredge Bldg., Denver, Colo.

Eight volume set of Merimee, cloth binding, state edition.

A. J. Armstrong, Baylor University, Waco, Texas

S. K. Bolton, Famous English Authors of the Nineteenth Century, (Robert Browning).
Robert Buchanan, Master Spirits.
B. M. Burridge, R. Browning as an Exponent of a Philosophy of Life.
W. B. Carpenter, Religious Spirit in the Poets, 1911.
E. M. Chapman, English Literature in Account with Religion.
John Jay Chapman, Emerson and Other Essays, Scribner, 1898.
John Vance Cheney, Golden Guess, Essays on Poets and Poetry.
Robert Cochrane, Great Thinkers and Workers.
Bancroft Cook, Introduction to Browning.
Geo. W. Cooke, Poets and Problems.
Geo. W. Cooke, Dramatic Poetry of Browning.

Bailey's Book Store, Vanderbilt Sq., Syracuse, N. Y.

Diary of a Bride, Martendyl Crowell.
Set Four Minute Sermons, Walter Crane.

Wm. M. Bains, 1213 Market St, Philadelphia

Lecky's Rationalism, 2 vols., Appleton.
Horton, Success and Failure.

Baptist Book Concern, Inc., Louisville, Ky.

Hugh Conway's Dark Days, new or second hand.

Baptist Standard Publishing Co., Dallas, Texas

Bob Taylor's Lectures.

H. C. Barnhart, 35 West Market St., York, Pa.

Monster, Edgar Saltus.

Barnie's, 406 E St, San Diego, Cal.

Frank, C. A., Adventures of a Bashful Batchelor.
Langbein's Electro Deposition of Metals.
Bennett, Sanford, Old Age, Its Cause and Cure.
Belot, M., La Grande Florine.
Fall of the Great Republic.
Geographical and Theatrical Magazines from no. 1.
Hawkins, Polishing and plating.
It Is the Law.
Occult, Dreams, Rabbits, Bees.

N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.

Hollister, Navajo and His Blanket.
Pyle's Robin Hood, clean early copy.
Reminiscences of Seventy Years, Farrar.

The Beacon, 134 Montague St., Brooklyn, N. Y.

Dundonald, Narrative of Services in Liberation of Chile, Peru and Brazil, 2 vols., 1859.
Chisholm, Independence of Chili, Boston, 1911.
Mitre, Emancipation of So. America, 1893.
Bloch, Sexual Life of Our Times.
Muret-Sanders, German-English Dictionary, large or small.

Beecher, Kymer & Patterson, Kalamazoo, Mich.

Irvin, From the Bottom Up.
Arnold, Indian Idylls, Little.
Songs of Nature, Grossett.
Audrey, Grossett.
Helen's Babies, Grossett.
Truxton King, Grossett.
Mr. Crew's Career. Grossett.
Blodgett, Giants Ruby.
Black Beauty, Rand.

Beecher, Kymer & Patterson—Continued

Old Lady No. 31, Grossett.
Hamp, Trail of the Badger.
Trooper Police of Australia.
O'Dea, Jingle Man Jack.
Smith, Farm Book.
Stevenson, Black Arrow, Scribner, 12mo ed.
Ford, Third Alarm.
Gask, Folk Tales of Many Lands.
Hopkins, Magic.
Tomlinson, Scouting with Pershing.
Cezinsky, English Furniture.
Been, Trade of Tomorrow.
Lunch, Ireland, Vital Hour.
O'Reilly, How to Become a Fireman.
Leary, Syria.
Perkins, Robinhood, Stokes ed.
Kingsley, Truthful Jane.
Martineau, Crofton Boys.

Matthew Bender & Co., 109 State St., Albany, N. Y.

Schouler on Husband and Wife, 1882.
American Digest Annual, vols. 18, 19, 20, 21, 22.
Oppenheim on International Law, 2 vols., 1912.
Arkansas, vols. 19, 22, 32, 43, 45.
John S. Pattison's Proposed Draft of Insurance.
Laws for New York, about 1890 or 1891.

C. P. Bensinger Co., Codebook Dealers, 25 Whitehall St., New York

Western Union Universal Code.
A B C Fifth—A1 Telegraph Code.
Lieber's Standard Code.
Any Amer. Foreign Code.
Ribeiro Portug. Code.
Kelly's Directory of World.

Blake, 219 Montgomery St., San Francisco, Cal.

Good History of Ireland.
Hajji Baba of Ispahan.
Set of Mark Twain.
Set of Montague, Riverside Press edition, printed by Bruce.
Geoffry Torrey, Riverside Press edition.
Harvard Classics.
Florio's Montaigne, 3 vols., imported by Dutton.
The Book of Noah.
Kipling's Works, 25 vols., Bombay edition.

The Bobbs-Merrill Co., Indianapolis, Indiana

Atlantic Reporter, set, vols. 1-104, incl.
Hawkins and Moorhead's Notes on Common Law Practice.
Kentucky Cumulative Digest, vol. 3, second-hand.
Kentucky Opinions, vol. 1.
Kerr on Attachments, 1898.
Ohio Law Reporter, vols. 3 and 4, second-hand.
Ram on Facts.
Smith's Common Law, 1878.
Southern Reporter, 2 sets, vols. 1-78 incl.
Whitaker's Ohio Code, second-hand, last edition.
Wright's Reports, Ohio.
Pacific Reporter, complete or odd volumes.
Carpenter on The Microscope, any late edition.
Wilson's Education, Personality and Crimes.
Beccaria's Crimes and Punishment, translation from the Italian.

The Book House, 17 North State St., Chicago

The Genius, Dreiser.
Blythe's Mythology.

The Book Shop, P. O. Box H, Woods Hole, Mass.

Dealer's Price Lists—to interest book lovers in a seaside summer colony—Americana, Rare Books, Autographs, Science, Medicine, etc.

E. Borgman, 10 Hyde Station, St. Louis, Mo.

Chemical Abstracts, 1910 and 1911.
Jl. Chem. Soc. London, 1888, 1890-1902, also May no. of 1901.
Amer. Chemical Jl., Remsen V., 33 compl.
Little Journeys, Hubbard, vol. 1 compl., also Nov., 1895; July-Dec., 1904.

Charles L. Bowman & Co., 225 Fifth Ave., New York

Henry and Bessie, Prentice.
The Palace in the Garden, Uldesworth.

Brentano's, Fifth Ave. and 27th St., New York

Vizetelly, Madeira and Its Wines.
Mme. de Stael Memoirs.
Macaulay's History of England, 5 vols., English ed.
Life of Prince Rupert, Eva Scott.

BOOKS WANTED—Continued

Brentano''s—Continued

Wilkin's Queen of Tears.
The Siamese Cat, first edition, Rideout.
The Chair on the Boulevard, Leonard Merrick.
The Two Babylons, Hislop.
Blue Guide, vol. 2, England.
Letters of Women, Prevost.
Simply Women, Prevost.
Living in the World, Putnam.
Ode to Lafayette and Other Poems, Putnam.
Diversions of a Prime Minister, Thomson.
Destiny or Desire, Watson.
A Modern Priestess of Isis, Blavatsky.
Autobiography of Ellen Terry.
Autobiography of Helen Modjeska.
Story of Pilgrim Fathers, Arber.
Journal History of New England, Winthrop.
General History of New England, Hubbard.
Dodge Genealogy, Woodward.
Story of the Slave, Heston.
Our Inheritance in the Great Pyramid, Smyth.
Life of Robert Owen, Podmore.
Memories of Many Men, Field.
Right Honorable Gentleman, Morris.
Garden Without Walls, Dawson.
Original Mr. Jacobs, Minerva.
Child of the Dawn, Benson.
Tables for Obtaining Horizontal Differences of Level, Noble & Casgran.
An Artist in Crime, Ottolengui.
Conflict of Evidence, Ottolengui.
Clans and Customs of Old Scotland, McInian.
Home Book of Verse, 2nd ed., Stevenson.
The Romancers, Rostand.
Basis of Musical Pleasure, Gehring.
Life of Mme. Roland.
Born of Flame, Peeke.
Book of Numbers and Letters, Peek.
Room With a View, Foster.
The Brown Mask, Brebner.
The Royal Ward, Brebner.
Vayenne, Brebner.
Gentleman of Virginia, Brebner.
Maritza, Brebner.
Broken Off, Montgomery.
Ant Communities, McCook.
Thirty-Six Dramatic Situations.
Mexico, California and Arizona, Bishop.
John Marten's Manual.
House of Souls, Macheu.
Precious Stones, first ed., Cattelle.
Gems and Jewellers' Materials of California.
Straight Line Diagrams for Solving Field Artillery Problems.
Farady His Life and Work, Glazelsook.
Maxwell and Modern Physics, Glazelsook.

SHORTHAND

THE AMERICAN SYSTEM

BY ELIAS LONGLEY

American Manual of Phonography
A complete guide to phonetic shorthand. *12mo 144 pages. Cloth Net 75c.*

American Reporter's Guide
Rules for the contraction of words, principles of phrasing and methods of abbreviation. Illustrated. *12mo. 248 pages. Cloth Net $2 00.*

Writing Exercises
For gaining speed in phonography *12mo Paper Net 25c.*

Shorthand and Typewriter Dictation Exercises
Counted and timed for advanced learners in any system. *12mo. Paper Net 25c*

Compend of Phonography
Table of all alphabetical combinations, hooks, circles, loops, etc., at one view. *12mo. Paper Net 25c.*

STEWART & KIDD CO. PUBLISHERS CINCINNATI

Brick Row Print & Book Shop, Inc., 104 High St., New Haven, Ct.

The Gods in Greece, Louis Dyer, B.A., Oxon., Lond., and N. Y., 1891, Macmillan.
Profits of Religion, Sinclair.
Adolescence, G. Stanley Hall.

Brick Row Print & Book Shop—Continued

Ships of Other Days, E. Keeble Chatterton.
Right Marital Living, Ida C. Cradock, pub. in Denver or Chicago.
Reminiscences of Gillies and Constable, Bric-a Brac Series.
Personal Reminiscences of Merimee, Lamartine, and Sand, Bric-a-Brac Series.
Literary Recollections, James Payn, Harper's.
Chapters from Some Memories, Anne Thackeray Richards, Macmillan.
Letters of Matthew Arnold, George W. E. Russell.
Principles of Economics, Marshall, 6th ed.
Dictionary of Political Ecnomy, Palgrave, 3 vols.
Principles of Economics, Seligman.
The Incidence of Taxation, Seligman.
Principles of Political Economy, Nicholson.
Wages and Capital, Taussig.
Public Finance, Bastable.
The Science of Finance, Adams.
The Philosophy of Political Economy.
Introduction to the Theory of Value, Smart.
Studies in Economics, Smart.
The Sociological Theory of Capital, Rae.
Theories of Production and Distribution, Cannan.
Any old books on Bookkeeping, 18th Century and earlier.
Modern publications on Accounting subjects (not school texts), works management, efficiency manufacturing costs, auditing, etc.
Bound vols. of Office, N. Y.; Business, N. Y.; Business World, N. Y.; Counting Room, N. Y.; Accountics, N. Y.; Practical Accounting, N. Y., Accountant, London.

Bridgman's Book Shop, 108 Main St., Northampton, Mass.

Gowers Epilepsy.

E. Herrick Brown, 1140 Fort, cor. of Pauahi St., Honolulu, Hawaii

Sobotta & McMurrich, Anatomy, 3 vols.
Garner, The Great Pyramid—Phar the Phoenician, cheap ed.

Bryant & Douglas Book & Sta. Co., 922 Grand Ave., Kansas City, Mo.

Specifications for Structural Work, Schneider.
Dombey and Son, Dickens, Ox. illus., blue cloth, ordinary paper.
Nicholas Nickleby, Dickens, Ox. illus. blue cloth, ordinary paper.
Historic Families of America, Jno. K. Miller.

Burrows Bros. Co., 633 Euclid Ave., Cleveland, O.

Practical Aeronautics, C. B. Haywood, pub. by Am. School of Correspondence.
Index to first 85 vols. Harper's Magazine.
Surtees Books, colored plates, any.
Tapestry Bk., Helen C. Churchill, second-hand.
Culture by Conversation, Waters, D. M. & Co.
Howard Pyle Books, fine second-hand only.
Masonic History, 7 vols., Mackey, second-hand.
The Hereafter, by 23 Ministers, Lothrop, 1883, 3 copies.
Balzac, Barrie's editions, fine, describe.
Boyer's Diatomacea of Philadlphia, 1916.
Ellwanger's The Garden Story, and others.
Upson, Arthur, Col. Works, 2 vols.
Dante, folio, Flaxman plates.
Hearn's Kotto, not first edition.
Citizen Bird, Mabel Osgood Wright, Macmillan.
Baedeker's United States, give date.
Cartoon Magazine, Chicago, vol. 6, 1914.
Dammar, Muspratt, Beilstein, "Chemie," any.
Frankland Micro Organisms in Water, Longm., '94.
Th English Rogue, 4 vols., bds.
Robinson's Med. and Mod. Times, Ginn, 1916 on title.
Rich's Bibliotheca Americana, 1701-1800.
Racinet Polychrome Ornament, vol. 2, imperfect.
Sir Josh. Reynolds, any pub. before 1800.
Rabbit Keeping, Townsend.
Rhodes U. S. His., brown clo. vols. 6 and 7, 2nd hand.
Macmaster's U. S. Hist., vols. 5-8, give date.
Machiavelli, set, good, in English.
Reid's Martyrdom of Man.
Abraham Wallace's Jesus of Nazareth.
Set Jesuit Relations, 73 vols., Burrows Bros.
Colored Plates Horse Books.

Campion & Co., 1316 Walnut St., Philadelphia

Badminton Library, complete set.

BOOKS WANTED—Continued

C. N. Caspar Co., 454 East Water, Milwaukee, Wis.

Skuse, Complete Confectioner.
Micro-Organisms of Water, Older Works.
Water Sanitation, Old Works.
Telephone Book of New York City.
Beaver, Croonian Lectures on Muscular Movments.

C. T. Cearley, 1128 J St., Fresno, Cal.

Tickenor, Rhymes of the Revolution.
Any of Saltus.
Any of Machen.
Abraham, I., Trapper's Guide.
Baker, A. B., Notable Success in Breeding Black Bears.
Barker, New Species of Gramatode from Muskrat.
Carnegie Practical Trapping.
Croft, R. B., Culture of Black and Silver Fox.
Davey, R. P. B., Furs and Fur Garments.
Dearborn, Silver-fox Farming in East N. Am.
Dunn, History of Oregon Territory and British N. Am. Fur-trade.
Elfer, W. A., Breeding Minks in La. for Their Furs.
Everman, B. W., Alaska Fisheries and Fur Industries 1911.
Gatess, Propagation of Mink and Martens.
James, T., Three Years Among Indians and Mexicans, Mo. Hist. Soc.
Larocque, F. A., Fur-farming for Profit.
Lichtenstein, L., Practical Furrier.
Murray, A. H., Journal of the Yukon, 1847-48.
Norton, G. F., Breeding Mink for Their Fur.
Pratt, W. E., Practical Skunk-raising.
Russel, O., Journal of a Trapper.
Stevenson, C. H., Utilization of Skin of Aquatic Animals.
Suffling, E. R., Fur-traders of the West, Warne.
Summerville & Martin, Silver Fox, Longmans.
Varigordy, H. C. de, Breding of Arctic Fox.
Verne, Fur Country, Dutton.
Wallace, A. F., Sorting, Grading and Curing Furs.
White, A. S., Mink Farming.
Wilson & Becklie, The Great Company, 1667-1871, Clarke or Dodd.
Menchen, George B. Shaw, His Plays, Luce.

Military Handbooks

SHERMAN EDITIONS

Endorsed by Government Officials

INFANTRY DRILL REGULATIONS
U. S. Army, 1911. With War Department Corrections to Oct., 1918. *Paper 30 cents, cloth, 50 cents*

MANUAL FOR NON-COMMISSIONED OFFICERS
and Privates of Infantry of Army of the U S., 1917 With War Department Corrections to Oct., 1918. *Cloth, 50 cents.*

MANUAL OF INTERIOR GUARD DUTY
Including General Orders U S Army. With latest War Department Changes. *Paper, 25 cents, cloth, 50 cents.*

INDIVIDUAL INSTRUCTION IN RIFLE PRACTICE
with a Chapter on Revolver Shooting *Unabridged Edition.* By Col. A. J MacNab, Jr., U. S. A. A Manual for the use of officers and privates, written by an expert. *12mo. Cloth Illustrated. Net, 75c*

STEWART & KIDD CO. PUBLISHERS CINCINNATI

Central Book Co., 93 Nassau St., New York

Call's Virginia Reports, original edition, vols. 4, 5, 6.
Louisiana Session Laws, 1878, 1881, 1886, 1888, 1890.

Chamberlain Bros., Pittsfield, Mass.

History of Israel, Ewald, ed. by Martineau, 3rd ed., 8 vols., 8vo, London, 1876-86.

Geo. M. Chandler, 75 East Van Buren St., Chicago

Walpole's Letters, 9 vols.
Anatole France, Garden of Epicurus, Lane.
Vachell, Face of Clay.
Stephens, Mary-Mary.
Barker, Elsa, Letters from the Living Dead Man.
Munsterberg, On the Witness Stand.
Field, Indian Bibliography, 1873.
Stevenson, Thistle ed., vols. 25, 26, 27.
Bits of Wisdom, Wm. McKinley.
Fielding, Works, 10 vols., De Luxe ed., Smith Elder & Co.

Arthur H. Clark Co., Caxton Bldg., Cleveland, O.

Belcher, Mutineers of the Bounty, Pitcairn Island.
Watkin, Canada and the States.
Sample, Horse and the Dag.
Motor World, vols. 43 to 49.
McClellan, Vindication of Military Career, Campbell.
Brown, Beneath Old Rooftrees.
Keasbey, Nicaragua Canal and Monroe Doctrine.
Niles, Bog-trotting for Orchids.

The John Clark Co., 1486 W. 25th St., Cleveland, O.

American Antiquarian Society's Transactions, vol. 2; Proceedings, Semi-Annual issues, 1850-1855.
Decorator and Furnisher, vols. 1 to 18, and 33 to date.
Force's American Archives, 4th Series, vol. 2.
Magazine of American History, vol. 29, or number 3 and Index to that vol.
Maryland Historical Magazine, 13 vols.
Maryland Historical Society's Fund Publications, nos. 35, 36 and 37.
Archives of Maryland, vols. 28 to 38.
Oberlin Evangelist, vols. 10, 12, 13, 23, and 25 to the end.
Peters, Hugh, Tales and Jests, 1807.
Stamps and Stamp Collecting, any books relating to.
Struys, John, Voyages and Travels Through Muscovy, Persia, etc., 1684.
Thomas' Register of American Manufacturers, 9th edition, 1917.

Colesworthy's Book Store, 66 Cornhill, Boston

The Carpenter's Son, Schindler.
Sandolt Bornstein, Chemical Tables.
Canning and Preserving Food Products, Duckwall.
Pease Genealogy.
Dictionary of Hymnology, Julian.
English Hymns, Developmnt and Use, Benson.

Colonial Society, Box 343, Richmond, Va. [Cash]

Britannica, Cambridge ed., odd vols.
Britannica, reprint, odd vols.
Century Dict., single vol., thin paper.
Fithian's Journal.
Gregg, Commerce of Prairies, or odd vols.
Howell's State Trials, full set.
Jones, Rebel War Clerk's Diary, or odd vols.
Jones, Wild Western Scenes.
Kercheval, Hist. of Valley, last reprint.
Murat, America and the Americans, 3 copies.
New Eng. Dict., set or parts.
Pict. Hist. Civil War, odd vols., clo.
Preston Historical Sketches.
Sanderson's Signers, set or odd vols.
Toynbee ed. Walpole's Works.

Columbia University Library, New York City

Arts and Decoration, vol. 1, Stechert.
Garcia-Calderon, Latin America, Scribner, 1913.
Janet, Major Symptoms of Hysteria, Macmillan, 1913.
Kilmer, Circus and Other Essays, Gomme, 1916.
Miel, Soul's Pilgrimage, Jacobs, 1899.
Reinach, Orpheus, tr. Simmons, Putnam, 1909.
Sir Gawayne and the Green Knight, Nutt, 1900.
Seton-Watson, Balkans, Italy and the Adriatic, Nisbet, 1915.
Thompson, Wooden Shipbuilding, McClurg, 1918.
Barnes, Hydraulic Flow Reviewed, Spon, 1916.
Miller, An Agricultural Reader, 1916.
Storey, Monthly Cost Accounting for Varnish Plants, Philadelphia Press and Publishing Co., 1918.
Hudson, Law of Psychic Phenomena, 1902.
Southern Historical Society, Papers, vol. 10.
Whitman, Walt, Complete Writings, Putnam, 10 vols.

Columbia University Press Bookstore, 2960 Broadway, New York

Roosevelt, Winning of the West, 4 vol. ed. only.
Tumson, Master Virgil.
General Electric Review, all volumes prior to Jan. 1, 1914.

Conder's Bookstore, 114 East 59th St., New York

Bouck White, The Book of Daniel Drew.
Pollard's Green Mountain Boys.
Cocker, Christianity and Greek Philosophy.
Tales from Russian Land, Crowell.
Andreyev, History of the Popes.
Beck on Gloves: Redfern's Gloves.
Smith's Wealth of Nations, 2 vols., 1776.
Irwin's New Science of Color.
Lafar's Handbook of Technical Mycology.

BOOKS WANTED—Continued

C. S. Cook, Weymouth Apts., Atlantic City, N. J.

Files of Early Southern Newspapers.
House and Senate Journals, All States.
Session Laws of All States.
Statutes, Digests, Codes of All States.
Southern Newspapers prior to 1870.

Cornell Co-operative Society, Ithaca, N. Y.

Young's Fractional Distillation, new or second-hand.
Levy-Bruhl, Philosophy of Augusti Comte, Authorized translation, pub. by Swan, Somenschin & Co., London, new or second-hand.
Quintilian Institutes of Oratory, translated by Watson, vols. 1 and 2, new or second-hand.
Watson edition of Quintillian's Institutes of Oratory, Bohn edition, new or second-hand.

Crist Book Shop, 411 Cedar St., St. Paul, Minn.

Modern Locomotive Construction, J. G. A. Meyer.

R. W. Crothers, 122 East 19th St., New York

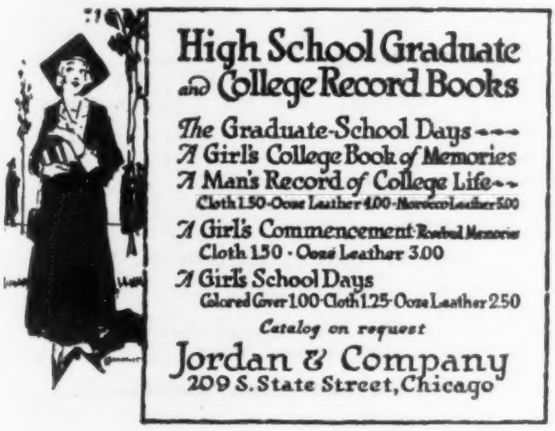
Reiss, A Miracle in Stone.

Dawson's Book Shop, 518 So. Hill St., Los Angeles, Cal.

Beecher's Plymouth Pulpit Sermons, Misc. small vol. of about 16 sermons.
Complete Works of Benjamin Franklin.
Strength and Health, Eugene Sandow, English edition.

Edward L. Dean, 296 West 11th St., New York

Mark Twain's Works, Hillcrest edition, ½ morocco.
Dickens, set, clean, Scribner's, 36 vols.
Letters of Mrs. Stevenson from Saronac and Samoa.



Dennen's Book Shop, 19 East Grand River Ave., Detroit, Mich.

White, The Mountains, McClure, 1904.
Alexander, Log North Shore Club, 10 copies.
Gissing, Sinister Street.
Gissing, New Grub Street.
Newcomb, Principles of Political Economy.
Adams, John Henry Smith.

Detroit Public Library, Detroit, Mich.

Keats, John, Letters to Fanny Brawne, 1898-20, Scribner.
Brown, Marshall, Wit and Humor of Familiar Sayings.
Crowell, Frank, How to Forecast Business and Investment Conditions.
Gray, Arthur, Toasts and Tributes.
Allen, James Titus, Digest of Patents for Automobile Construction, 1789-1901, and Supplements, 1902, 3, 4, 5 and 11.

DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.

Life in California, Robinson, N. Y., 1846.
Philip Dru, Administrator, Huebsch.
Intrusions of Jimmy, Wodehouse.
Brood of Witch Queen, Rohmer.
Pattie's Narrative.
James, Psychology, 2 vol. edition.

Doubleday, Page & Co., Garden City, N. Y.

Poor Dear Margaret Kirby in the regular edition.

Charles H. Dressel, 552 Broad St., Newark, N. J.

Bloch, Sexual Life.
Reynold, Aster.

Dunster House Bookshop, 26 Holyoke St., Cambridge, Mass.

Only good copies wanted of the following titles:
Fichte, Works, in German.
Schleiermacher, Works.
Hegel, Philosophy of Rights.
Bradley, Logic.
Charles Francis Adams, Studies, Military and Diplomatic.
Life of Pasteur, Valerie Radot, 2 copies.
Mill, Principles of Political Economy.
Mill, Letters and Life of.
Rousseau, Social Contract.
De Toqueville, Democracy in America.
Bentham, all titles.
Lord Acton, all titles.
Slater, Making of Modern England, 10 copies.
T. H. Green, all titles.
Alice S. Green, Town Life in the Fifteenth Century.
Marshall, Economics, any titles.
Bagehot, Works of, good inexpensive editions.
Hammond, Town Laborer.
Montesquieu, The Spirit of the Laws.
Condorcet, Tableau Historique du Progrès de l'Esprit Humain.
William Cory, Guide to Modern English History.
McCunn, Six Radical Thinkers.
Graham Wallas, Francis Place, Longman's edition only.
Driault & Monod, L'Evolution du Monde Moderne, Histoire Politique et Social, 1815-1909.
Robert Owen, Life by Himself, Murray.
William Lovett, Autobiography, Trübner.
Pierre de la Gorce, La Second Republique et Napoléon III.
Lord Morley, Life of Gladstone, Macmillan.
Newmann, J. H., Idea of the University.
Caird, Evolution of Religion.
Lord Milner, England and Egypt.
Smith, Justin H., The Troubadors at Home.
Ripley, Races of Europe.
Poetry of Prudentius.
Catalog of the Buddhist Tripitaka, by Bunyiu Nanjio.

E. P. Dutton & Co., 681 Fifth Ave., New York

Almanac de Gotha.
Artemus Ward's Complete Works.
Benton, J. H., John Baskerville, Type-Founder, Boston, 1914.
Bigelow, Life of Samuel J. Tilden.
Boone, R. G., History of Education in Indiana.
Drake, Ocean Sleuth.
Griscom, John, Memoir of John Griscom.
Hodges, Holderness.
Jerome, Letters, The Christian Literature Co., New York.
Lang, The Secret of the Totem.
Lang, O. H., Basedow: His Educational Work and Principles.
Littlefield, G. E., Early Schools and School Books in New England.
Lytton, Caxtoniana.
Packard Entomology for Beginners.
Pinloche, A., La Reforme de l'Education en Allemagne, au Dixhuitieme Siecle.
Rashdall, Universities of Europe in the Middle Ages.
Russell, Wm., Manual of Mutual Instruction.
Sturt, Personal Idealism.
Smith, C., About Us and the Deacon, Tales from Foreign Lands Series.
Nanna, Danish Language.
Mahan, War with South Africa, pub. by Harper.

Peter Eckler Pub. Co., P. O. Box 1218, New York

The Bible of Bibles, Graves.

Paul Elder & Co., 239 Grant Ave., San Francisco

Modern Dancing and Dancers, J. E. C. Flitch.
Dancing and Dances of Today, C. & C. H. Caffin.
The Frontier, The Blonde Lady, Arsene Lupin.
The Hollow Needle, Maurice LeBlanc.
The Crystal Stopper, Maurice LeBlanc.
Extraordinary Adventures of Arsene Lupin, Maurice LeBlanc.
Gentleman Burglar, Maurice LeBlanc.

BOOKS WANTED—Continued

Paul Elder & Co.—Continued

Arsene Lupin vs. Sherlock Holmes, Maurice Le-Blanc.
Cement, Lime and Plaster, E. C. Eckels.
Book of Hand-Woven Coverlets, first edition, cover design in blue, E. C. Hall, 1912.
Ecce Homo, Nietzsche.
Boston Days, Lillian Whiting.
The Golden Bottle, Ignatius Donnelly, 2 copies.
Household Education, Harriet Martinson.
Suppressed Desires, Glaspell.

Marshall Field & Co., State St., Chicago

The Art of Good Living, D. S. Sager, pub. by Frederick Stokes, $1.50.
Widow Bidotte Papers, Whitcher, pub. by Hurst & Company, 50c.
Powder and Crinoline, pub. by George H. Doran Co., $6.00.
St. Nicholas, pub. by The Century Co., $4.00.

H. W. Fisher & Co., 207 So. 13th St., Philadelphia

Encyclopedia Britannica, 11th edition.

W. Y. Foote Co., University Block, Syracuse, N. Y.

Book of Knowledge, 2 sets.
Hamilton's Review, vols. 1-5.

Free Public Library, Newark, N. J.

Kindergarten Primary Magazine, Oct., 1916.
Journal of Accountancy, Oct., Nov., 1918; Jan., Mar., 1919.
Elementary School Journal, March, 1918.

"G. J. C.," care Publishers' Weekly

Wood, Glad of Earth.

Gammel's Book Store, Austin, Tex.

Caesar's Column.

Christian Gerhardt, 25 West 42nd St., New York

Meade, Old Churches and Families of Va.
Berichte des Leopoldinen, 1838-1860.
Aldrich, The Bells, 1855.
Beardsley, Ben Jonson's Volpone.
Cooper, Lionel Lincoln, N. Y., 1825.
Cooper, The Bravo, Phila., 1831.
Hawthorne, House of Seven Gables.
Harte, Flip and Found at Blazing Star.
Fullerton, On the Perception of Small Differences.
Frazer, Folk-Lore of the Old Testament.
Frazer, Spirits of the Corn and of the Wild.
Westermarck, History of Marriage.
Spencer & Gillen, Northern Tribes of Austrlia.
Spencer & Gillen, Native Tribes of Central Australia.
Jennings, The Indian Religions.
Wigston, Bacon, Shakespeare, and the Rosicrucians.
Wake, Serpent Worship.
Knight, Worship of Priapus.
Westropp, Primitive Symbolism.
Oldham, The Sun and the Serpent.
Grant, The Ethiopian.
Schultze, Fetichism.
Taylor, Eleusinian and Bacchic Mysteries.
Pennell, French Cathedrals, 1909.
Thurston, The Masquerader, 1904.

The J. K. Gill Co., Portland, Oregon

Never Never Land, Barrett.

Gittmans' Book Shop, 1225 Main St., Columbia, S. C.

Calhoun, J. C., Works, vol. 5 only.
Anything on Phallic Worship.
Hefele, A History of the Christian Doctrine, English translation.
Our Forefathers, The Ancient Lady.
Holmes, The Age of Justinian.

Goodspeed's Book Shop, 5A Park St., Boston

Adams, History of U. S., 9 vols., Scribner.
A. L. A. Portrait Index.
Benson's Etchings Catalog of H. M. & Co.
Bibelot, The, vol. 3, no. 4; vol. 18, nos. 1, 2, 3, 6, 9, 11; vol. 20, nos. 4, 5, 12.
Boston's Immortals, State St. Trust, 1910.
Bostonian Soc. Pub., vol. 3.
Buddha, Selections.
Chesterton, G. K., All Things Considered.
Chesterton, Ball & Cross.

Goodspeed's Book Shop—Continued

Chesterton, G. K., Crimes of England.
Chittenden, H. M., Early Steamboat Navigation on Missouri, N. Y., 1903.
Cooper, Miles Wallingford, Townsend ed.
Detroit and Michigan Days, La. Purchase Exposition, Souvenir of St. Louis, 1904.
Dobson, Austin, Poems, 2 vols., D. M. & Co.
Du Chaillu, Paul, Viking Age, 1890.
Emerson, Nature, first ed.
Forbes, R. B., Reminisc. of, 3rd ed., 1892.
Franklin Co., N. Y., Hist. Sketches of, 1918.
Frederic, H., In the Sixties.
Freeman, R. A., Red Thumb Mark.
Gould, E. W., Fifty Years on Mississippi, St. Louis, 1889.
Groton Hist. Ser., vol. 4.
Kent Co., Md. Records, Baltimore, 1876.
Lovers Year Book, 2 vols., Roberts.
Marbury, Favorite Flies.
Marsh, Man and Nature.
Morrison, J. H., Hist. Amer. Steam Navigation, N. Y., 1903.
N. Y. Gen. and Biog. Soc. Coll., vol. 1, Marriages Dutch Ch.
Ouida, Under Two Flags, Phila., 1894.
Prince Soc. Papers, Sir Wm. Alexander.
Print Collector's Quarterly, vol. 1, no. 1.
R. I. Hist. Tracts, first ser., no. 4.
Rollo in Cambridge.
Sewell's Diary, 3 vols.
Shakespeare, Aldus ed., 40 vols., Bigelow, Smith.
Sherman, Words to the Wise; Taper Lights, Holt.
Taylor, Gen. Dick, Construction and Reconstruction.
Thomson, W. H., Brain and Personality, N. Y., 1907.
Thoreau, Cape Cod, illus. by Watson, vol. 2 and set.
Woburn, Mass., Transcript of Epitaphs, 1890.
Genealogies:
Ancestry, containing patriotic societies.
Bingham, 1898.
Bolles in America, by Bolles, 1865.
Budd.
Bullock, by Bullock.
Duncan of Pa., 1905.
Gibbs in America, by Gibbs, Chicago, 1893.
Lincoln 1899.
McCormick.
Pearce, 1888.
Pierce, by West, 1894 and 1912.
Set of Tarrytown, by Raymond.
Wilcox, 1911.

Benj. F. Gravely, Martinsville, Va.

Frederick W. Roman, Nicotine Next, W. C. T. U. publication.
Anti-tobacco, coffe, tea, dance, swearing, gambling and other similar fanatic books.

The Hammond Book Store, Charleston, S. C.

Eliza Pinckney, Ravenel.
The Dwelling Houses of Charleston, Smith.
History of South Carolina, McCrady.
Botany of South Carolina, Elliott.
Fac-simile of Seccession Ordinance of S. C.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.

Markham, C. R., History of Peru, Chicago, 1892.
Washburn, C. A., History of Paraguay, New York, 1871.

G. Hargens, 2 Tillman Alley, San Francisco, Cal.

Hearn, Lacadio, Two Years in the French West Indies.
Roosevelt, Winning of the West, first ed.
Weigal, Aklmaton, Engl. ed.
Hart, Vigilante Girl, McClurg ed.
Lowell, Percival, Occult Japan.
Lowell, Percival, In the Far East.
Unwin, Fisher, Etruscan-Roman Legends in Popular Tradition.
Any books or manuscripts on California, China and Japan.

The Harrison Co., Atlanta, Ga.

Kent's Commentaries, 14th ed., 4 vols.
Osborne's Questioned Documents.
Modern American Law.
U. S. Reports, any ed.
Federal Reporter.
Osborne Questioned Documents.

BOOKS WANTED—Continued

John Highlands & Co., 1102 Arch St., Philadelphia

F. Loraine Petre.
Napoleon and Archduke Charles.
Napoleon and the Conquest of Prussia.
Napoleon's Campaign in Poland, John Lane Co.

Walter M. Hill, 22 East Washington St., Chicago

Book on Whaling, pub. by Smithsonian Soc., about 1875.
Father Tom and the Pope.
Atkinson's Committee on Rules and the Overthrow of Speaker Cannon.
Byington's Confidential Exchange.
Carlson's Exercise of the Veto Power in Nebraska. Bulletin no. 12.
Goodspeed's Israel's Messianic Hope.
Gordon's The Poets of the Old Testament.
Haines' The Minnesota Legislation of 1911.
Miall's The Early Naturalists.
Paget's John Hunter.
Stiles' An Adequate Diet.
Welton's What Do We Mean by Education?
Bates' American Navigation.
Deland's Voyages and Travels.
Scammon's The American Whale Fishery.
Farragut's Journal, edited by Farragut.
Starbuck's History of the American Whale Fishery.
Iles' American Inventors.
Newton's Ericsson's Turret Iron-Clads or Monitors.

Himebaugh & Browne, Inc., 471 5th Ave., New York

One set of Turgenieff, in the Macmillan edition.
Ruggles of Red Gap.
Memoirs of Harriet Wilson, pub. by J. Lane.
Powder Puff, Blei.
American Instructor, or a Young Man's Best Companion.
Philo Christus.
Elliot's Monograph of the Pheasants.
Candle of Vision, G. Russell.
An Artist of the Riviera.

Hochschild, Kohn & Co., Howard St., Baltimore, Md.

Open Boats, Stephen Crane.
Wonders of the Heavens, Flammarion.

Holmes Book Co., 740 S. Main St., Los Angeles, Cal.

Report on Northern District of Lower California, E. Bartlet Webster, Dec., 1913.

Holmes Book Co., 333 South Main St., Los Angeles, Cal.

Paracelsus Works, 2 vols., trans. by Waite
Dweller on Two Planets, Phylos.
Science and Health, any ed.

J. P. Horn & Co., 1001 Chestnut St., Philadelphia

Gardiner, History of the Great Civil War.

John Howell, 328 Post St., San Francisco, Cal.

Journal of Count d'Orsay.
Ossian's Poems.
Fair to Look Upon.
Drumsticks.
Chambers, Sir Wm., Architecture, 2 vols.
d'Aubigne, Œuvres, 1873, vol. 5.
Goldoni, Della Commedie, vols. 9 to 18.
Irving, Life Washington, 1856-70, vol. 5.
Marlowe, 1850, vol. 3.
Masson, Napoleon at Home, 1894, vol. 4.
Marvin, Galerie Historique de la Revolution Francais.
Rossetti, Poems, 1904, vol. 2.
Petitot, Memoirs, 1826, vol. 15.
Pausanias, Greece, 1886.
Homer, Pickering, Diamond ed., 1831, vol. 2.
Kingsley, Two Years Ago, 1893.
Mignet, French Revolution, 1815, vol. 3.
Staunton, Chinese Embassy, 1798.
The Connoisseur, 1904; Sept. to Dec., 1906; 1907 to date.
The Humorist, 1892, vol. 3.
Dumas, Theatre, 1893, vol. 1.
London Stage, Sherwood & Jones, vols. 1 and 5.
Pope, Works, 1806, vols. 3 and 4.
Blount, Lady Anne, vol. 1.
Lady Blessington's Diary.
Madden, Countess of Blessington.
100 Portraits, Count d'Orsay.
Goodrich, The Coming China.

Paul Hunter, 401 1-2 Church St., Nashville, Tenn.

Chittendon, Father DeSmet, 4 vols.
Chittenden, American Fur Trade of the Far West.
Mark Twain's Autobiography, Burlesque.

Hyland's Book Store, 170 5th St., Portland, Ore.

Fernboch's 20th Century Handbook of Marine Engineers.
Johnson's Dictionary, first edition.

Hall N. Jackson, 719 Vine St., Cincinnati, Ohio

Set of Foundation Library.

E. W. Johnson, 27 Lexington Ave., New York

Mr. Stubb's Brother, Otis, Harper.
Considerations on Painting, La Farge.
Keightley's Fairy Mythology.
Botton's Westchester Co., 2nd ed.
Brown's Grammar of Grammars.

Johnson's Bookstore, 391 Main St., Springfield, Mass.

New International Encyclopaedia, thin paper ed., cloth binding, latest issue.

Edw. P. Judd Co., P. O. Box 1892, New Haven, Ct.

Moore, Thomas, Memoirs of the Life of Richard Brinsley Sheridan.
Tarkington, Two Van Revels.

Kendrick-Belamy Co., 16th and Stout Sts., Denver, Colo.

The Costume of the Ancients, Thos. Hope, 2 vols.

Mitchell Kennerley, 489 Park Ave., New York

Elementary Design, Richard J. Hatton, London.

I. Kerner, 334 East 26th St., New York

Osler, Diagnosis Abdominal Tumors.
Calkins, Protozoology.

Kieser's Book Store, 221 No. 16th St., Omaha

Herman Bavinck, Gerefermeede Dogmatick, 4 vols., Dutch.
American Standard Encyclopedia, pub. by Scientific American.
Books on Book-making and Collecting.

Kleinteich's Book Store, 1245 Fulton St., Brooklyn, N. Y.

Osborn, Man in the Stone Age.
Henri Borel, Lao-Tze's Wu-Wei.
Dalton, Spherical Basis of Astrology.

F. H. Knapp, 146 Hamilton Place, New York

Fireside Encyclopedia, Cortes, pub. by Winston.

Korner & Wood Co., 737 Euclid Ave., Cleveland, O.

Cornado, Art of Living Long, 2 copies.

Charles E. Lauriat Co., 385 Washington St., Boston

Brunet's Catalogue
Northern Worthies, Hartley Coleridge.
Sketches of Lectures on Moral Philosophy, Sydney Smith.
Arnauld's Port Royal Logic, trans. by T. S. Bain.
Early American Churches, Embury.
Recollections of Happy Life, North, 2 vols., Mac.
Cruise of Marchesa, Guillemard, 2 vols., Scribner's.
Conrad in Quest of His Youth, New Uniform ed.
England's World Empire, Granger.
Barchester Towers, Lane's Pocket Library.
The American Senator, Anthony Trollope.
King and Few Dukes, R. Chambers.
Captain Simeon's Store, Wasson, H. & M.

Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.

Homes of Our Ancestors in Stonington, Conn., G. D. Wheeler.

Liberty Tower Book Shop, 55 Liberty St., New York

Typee, Melville, Everyman or any other edition.

Library of Congress, Order Division, Washington, D. C.

Forster, Edward J., Manual for the Medical Officers of the Militia of the United States, New York, 1877.

N. Liebschutz, 226 W. Jefferson St., Louisville, Ky.

History of England, vol. 8, and Critical Essays, vol. 5, by Macan, pub. by Houghton Mifflin Co. in 20 volume set, half morocco, covers greenish marble paper.

BOOKS WANTED—*Continued*

Little, Brown & Co., 34 Beacon St., Boston

A Western Journey with Mr. Emerson.
Lord Campbell, Lives of Chief Justices of England.
Life in a New England Town, Adams.
Conrad in Quest of His Youth, Leonard Merrick, E. P. Dutton, Ltd. edition, $2.00.

Loring, Short & Harmon, 474 Congress St., Portland, Maine

Concealing Coloration in the Animal Kingdom, G. H. Thayer, Macmillan.

Lowdermilk & Co., Washington, D. C.

Fleischmann, Cruise of the Laura.
American Bar Association Reports, set.
Grady, H. W., Writings and Speeches.
Adams, Chapter on Erie.
Parke, Human Sexuality.
Tuckerman, Life of Silas Talbot.

A. C. McClurg & Co., 218 So. Wabash Ave., Chicago

Irving, Letters to Brevoort, 2 vol. edition.
Feuerbach, Narratives of Remarkable Criminal Trials.
South Sea Bubble.
Wells, Pocket Handbook of Iowa, New York, 1857.
Stevenson, Will o' the Mill.
Wharton, Philosophy of Criminal Law, 1880.
DeMorgan, Essay on Probabilities.
Adams, Five Fridays.
Tietjens, Profiles from China.

McDevitt-Wilson's, Inc., Hudson Terminal Bldg., New York

Chamberlin and Moulton's Researches on the Planetesimal Hypothesis of the Development of Our Planetary System.
Bruhns, Table of Logarithm.
Stoddard's Lectures.
Physical Training.
The Medieval Mine, Henry Osborn Taylor, 2 vols.

The McGregor Co., Clayton St., Athens, Ga.

My Marie Rose, Owen Kildare, new or second-hand, state price.

Madison Avenue Book Store, Inc., 575 Madison Ave., New York

Russell's Philosophical Essays.

Medical Standard Book Co., 301 N. Charles St., Baltimore, Md.

Merrick's Actor Manager, Dutton, Limited edition.

J. C. Mehan, 3528 Page Blvd., St. Louis, Mo.

Catalogues, Lists of Publishers and Jobbers.

Isaac Mendoza Book Co., 17 Ann St., New York

Baker, Texas Scrap Book.
Harvard Classics, red cloth, vols. 20-25.

Methodist Book Concern, 150 Fifth Ave., New York

Lives of Methodist Bishops, Methodist Book Concern.

W. H. Miner Co., Inc., 3518 Franklin Ave., St. Louis

Lockart, Translation Bernal Diaz.
Keating, Translation Bernal Diaz.
Rolt-Wheeler, The Fact Book.
Paine, A. B., Family Register.

Morris Book Shop, 24 No. Wabash Ave., Chicago

Burns, Merry Muses.
Cleveland's Classical Literature.
Whitman, Oscar Triggs.
Jefferies, Story of My Heart.
Spoon River Anthology, first edition.
Blackhawk, Colored Lithograph of.

Newbegin's, San Francisco, California

Bunnell, Discovery of the Yosemite, Gerlacher, Los Angeles, 3 copies.
Esquie, Vignola.

H. S. Nichols, Inc., 17 East 33rd St., New York

Armstrong, Hon. P. A., The Piasa, or The Devil Among the Indians, pub. Morris, Ill. 1887.
Beddoes, S. L., Poems, ed. by Gosse.
Black Hawk, Autobiography of, pub. Rock Island, Ill., 1833.
Bonar, Horatius, Coming and Kingdom and the Lord Jesus Christ.
Constant's Napoleon.

H. S. Nichols, Inc.—Continued

Coxe's Travels in Russia.
De Barthe, Joe, Life and Adventures of Frank Grouard, pub. St. Joseph, Mo., 1894.
Dunn, J. P., Jr., Massacres of the Mountains, N. Y., 1886.
Exploration of Jacobs Cavern in the Ozark Mountains, Bulletin no. 1, Dept. Archaeology, Philipps Academy, Andover, Mass.
Graham, R. B., Cunninghame, Any of his titles pub. in England.
Lalanne, Maxime, A Treatise on Etching.
Mill, J. S., Principles of Political Economy, 2 vols., large type, unabridged.
Nicolini, History of the Jesuits.
Orr, James, God's Image in Man.
Patterson, Life, Death and Burial of Black Hawk, etc., pub. Oquawka, Ill., 1882.
Pember, G. H., Earth's Earliest Ages.
Radcliffe, Mystery of Udolpho, large type ed.
Schoolcraft, H. R., Scenes and Adventures in the Semi-Alpine Region of the Ozark Mts. of Missouri, etc., pub. Phila., 1853.
Shields, C. W., The Final Philosophy.
Terrail, Ponson du, Adventures of Rocambole, Eng. trans.
Woodlock, Thomas F., Anatomy of a Railroad Report and Ton Mile Cost.

W. W. Nisbet, 12 So. Bradway, St. Louis, Mo.

Index to Scribner's Ency. Brit., 9th ed., sheep.
Freeman, Norman Conquest.

Norman, Remington Co., Charles St. Baltimore, Md.

Ropers, Handbook Modern Steam Engines, last ed., McK.
A Day with Longfellow and Other Poets, Day With Poets Ser.
Reynolds, The Notorious Miss Lisle.
Chapin, Report on State Public Health Work.
Reynolds, Daughter Pays.
Reynolds, Out of the Night.
Johnson, Persia, Oriental Religions.
Maeterlinck, Girl Who Found Blue Bird, A Visit to Helen Keller.
Watt, Outlines of Economics, Pamphlets.
Wertenbaker, Patrician and Plebian of Va., F. J. Wertenbaker.
Dickens, Xmas Books and Stories, vol. 1, D. M.
Ridgely, Old Brick Churches.
Ridgely, Historic Graves.
Alfred the Truthseeker, a Mennonite Story.
Wheeler, History of N. C., vol. 2.
Nature in Field and Wood.
Cavalier for Nov., 1911, and June, 1912.
Dr. Eliot's Five Foot Shelf of Bks.
Work of Albert Durer Biog., Intro. by Scherer.
Little Playfellows, Lothrop.
Tcherneushevsky, Vital Question.
Following by Dickens, New National ed., leather:
Little Dorrit, 2 vols.
David Copperfield, 2 vols.
Bleak House, 2 vols.

Old Corner Book Store, Inc., 27 Bromfield St., Boston

Slavic Immigration, Emily Green Balch.
Backwash of the War.
Colonization and Immigration, Edward Everett.
Duces Wild, 3 copies.
New York Times Current History European War, vol. 3, brown cloth.
Life of Sister Dora, Lonsdale.
Some Notable Altars, Wright.
Famous Italian Pictures and Stories, Robertson.
House of Prayer.
Kent's Railway Enterprise in China.
Moving Picture World, Oct. 6, 1917.

D. L. Passavant, Zelienople, Pa.

Map to Colden's 5 Nations, 1747 or '50 ed.
Cramer Navigator, 1814, imperfect.
Poe's Complete Works, ed. by Harrison.
Rafenesque, Med. Botany, vol. 2.
Cramer, Navigator, 1821.
Schoolcraft Indians, 6 vols. or vol. 6.
Set Elbert Hubbard's Collected Works.
Brady, Collection War Pictures.
Schwatka, Along Alaska's Gt. River.
Steadman, Amer. War, vol. 2, bds.

Pearlman's Book Shop, 931 G St. N. W., Washington, D. C.

Waite, Devil-Worship in France.

BOOKS WANTED—Continued

Pearlman's Book Shop—Continued

Answer-books and Keys, Standard School Books.
Code of Laws, District of Columbia, 1911.
Harmuth, Dictionary of Textiles.
Thompson, Major Jones Courtships and Travels.
Montgomery, Income Tax Procedure, 1918.
Lloyd's Computations and Calculations for Masters and Mates.
Saunier, Modern Horology in Theory and Practice.
Le Duc, Story of a House, French or Eng.
Le Duc, Annals of a Fortress, French or Eng.
Mad. de Maupin, Sumichrist translation.

N. A. Phemister Co., 42 Broadway, New York

Kent Commentaries, 12th edition, vol. 1.

Pilgrim Press, 14 Beacon St., Boston

Inequality and Progress, Harris, new or second-hand.
Oldfield, Macmillan or Grosset edition.

The Pilgrim Press, 19 West Jackson St., Chicago

Inequality and Progress, Harris, new or second hand.
Ten Years' Missionary Work Among Indians at Skokomash.

Issac Pitman & Sons, 2 W. 45th St., New York

Manuale di Fonografia Italiana, G. Francini.

Powner's Book Store, 33 N. Clark St., Chicago

The Teachers' and Students' Library, G. Dallas Lind.

Pratt Institute Free Library, Brooklyn, N. Y.

Davis, R. H., Our English Cousins, Harper.
Blunt, W. S., Gordon at Khartoum, Lond., Swift.
Prime, N. S., History of Long Island, 1845.
Fry, J. B., New York and the Conscription of 1863, Putnam, 1885.

Presbyterian Board of Publication, 411 No. Tenth St., St. Louis, Mo.

The Blood Covenant, Trumbull.
Crowds, by Lee.

Presbyterian Board of Publication, Witherspoon Bldg., Philadelphia

Lost Gyp.
A Mother's Love.
A Father's Care.

Presbyterian Board of Publication, 125 No. Wabash Ave., Chicago

Sacred Books of the East.
Encyclopedia Biblica.
The Buddha of Christendom, Robert Anderson.
Burder's Oriental Customs.
Kenrick's Ancient Egypt.
Heugstenberg's Egypt and the Books of Moses.
Warburton's Divine Legation of Moses.
McGuffey's Second Reader, 1853-1863 edition, pub. by Winthrop B. Smith, Cincinnati, O.

REMOVAL

Please note in your index of addresses that the office of the PUBLISHERS' WEEKLY is now at 62 West 45th St., New York. It will save time in mail deliveries.

Putnams, 2 West 45th St., New York

Lancaster, Historic Virginia Homes and Churches.
Gould, On the Art of Writing Fiction.
Querido, Toil of Men.
De Tocqueville, Democracy in America, 2 vols.
Coin, Financial Schools.
Burton, Life of Burton, 2 vols.
Roosevelt, Essays on Practical Politics, 1888.
Roosevelt, True Americanism, 1910.
Roosevelt, African and European Addresses, 1910.

Paul R. Reynolds, 70 Fifth Ave., New York

Hearst's Magazine for June, 1917.
Aladdin O'Brien, Gouverneur Morris.
Yellow Men and Gold, Gouverneur Morris.
The Voice in the Rice, Gouverneur Morris.
The Pagans Progress, Gouverneur Morris.
Putting on the Screws, Gouverneur Morris.
Phantom Wires, Arthur Stringer.
Cosmopolitan Magazine, October, 1916.

Riverbank Laboratories, Geneva, Kane Co., Ill.

Works of ciphers, crytograph, crytology, steganology, steganography, pollygraphy, crytementics, scotography, and synthemology, also deciphering, published at any time prior to 1825. Please send careful description, date and price.

E. R. Robinson, 410 River St., Troy, N. Y.

Tales of Paggio, 2 vols., 1879.
Nights of Straparola, 2 vols., Paris ed.
Samuels, Capt., Forecastle to Cabin.
Cobbett, Year's Residence in America.
Hoyle Up-to-date, pub. Sully and Kleintich.
Angus, J., Bible Handbook.
Woodlock, T. F., Anatomy of a Railroad Report.
Mitchell, J. A., The Romance of the Moon.

Rochester Public Library, Rochester, N. Y.

Letters from Port Royal at Time of Civil War, edited by Pearson.
Letters and Diary of Laura M. Towne.

Leo Rullman, 1421 University Ave., New York

Truesdell, Spiritualism, Bottom Facts.
Revelations of a Spirit Medium, St. Paul, 1891.
Mediums and Their Dupes, Sydney, 1879.
Davenport, Death Blow to Spiritualism.
Evans, Hours with the Ghosts.
Confessions of a Medium, Anon.

T. C. Russell, 1734 19th Ave., San Francisco, Cal.

Wells's Walker's Expedition.
Canfield's Diary of a '49er.
O'Mara's Broderick and Gwin.
Root's ABC and XYZ of Bee Culture, late ed.
Langworthy's Scenery, etc., Ogdensburg, 1855.
Morrell's Narrative, N. Y., 1832.
Revere's Tour of Duty, N. Y., 1849, 3 copies.
Colton, Walter, any Barnes, 12mo eds. of.
Hale, E. E., His Level Best, Boston, 1872, 2 copies.
Thornton's Oregon and California, N. Y., 1849.
Bigelow's Mistakes in Writing English.
Kip's California Sketches, Albany, 1850.
Terry, David, Any Life of.
Hawes, Horace, Missions in California, S. F., 1856.
Works of Travel, etc., relating to California.

St. Paul Book & Stationery Co., 55-59 E. 6th St., St. Paul, Minn.

Parshall & Hobart's Armature Windings of Electric Machines.
Catechism of Central Station Gas Engineering in the United States.

J. P. Samson, Le Roy, New York

Turners, History of the Holland Purchase.
Kennedys, The Genesee Country.
Any Historical Books on Western New York.

Schaefer & Koradi, S. W. cor. Fourth and Wood Sts., Philadelphia

Muret-Sanders, English-German, 2 vol. ed.
Abbott, The Davenport Bros., New York, 1864.

Schulte's Book Store, 80 Fourth Ave., New York

Leggis, The Religion of China.
Analects of Confusion.
Mann, Common School Journal, vols. 9 and 10.
Barnard, American Journal of Education, complete run.
Kenyon, Evidence of the Papyri for Textual Criticism.
Milligan, Greek Papyri.
Kind, The Institutions of Defellenberg.
The Academician of New York.
Babylonian Talmnud, vol. 1.
Bertholet's Religions Geschichtliches Lesebuch.
Krauss, Anthropophyteia, vols. 8 and 9.
Holmes, C., Peasant Art in Russia.
Taylor, H. S., Mediaeval Mind, 2 vols.
Borgeaud, Rise of Modern Democracy in Old and New England.
Conwell, C. H., Introduction of Cananical Old Testament.
Bishop Moule, Secret Prayer.
Greene's Handbook of Church History.
Handbook of New Testament Greek.

Temple Scott, 107 Park Ave., New York

Art of Worldly Wisdom.
Woodlock's Anatomy of a Railroad Report.
Any Railroad Books.

HELP WANTED—Continued

Temple Scott—Continued

Almanach de Gotha, 1914 or 1913.
Almanach de Bruxelles, 1919 or 1918.
Solving Advertising Art Problems.
Guy Harris the Runaway.
Secret Love, Jaf.
Physiology of Vice, Jaf.
Hunt's Merchant's Magazine, 1869-70, vols. 60-63 inc.
With Other Photographers, R. W. Philipps.
Shaw's Three Plays for Puritans, H. S. Stone & Co., 1901, first edition
Shaw's Quintessence of Ibsenism, H. S. Stone, 1899, first ed.
Shaw's Cashel Byron, Munro's Seaside Lib., 1887.
Shaw s Sanity of Art, B. R. Tucker, 1908, paper ed. only.
Shaw's Passion, Poison and Petrifaction, H. B. Claflin, 1905.
Gronlund's Co-operative Commonwealth, Bellamy Lib., 1891.
Holbrook Jackson's The Eighteen Nineties, Kennedy.
Pennell's Our Home and the People In It, Boston, 1910.
Bassett's Writings of Wm. Byrd, Doubleday.

Scrantom, Wetmore & Co., Rochester, N. Y.

Autobiography of Robert Houdin.

Charles Scribner's Sons, Fifth Ave. at 48th St., New York

Segal, The Law of Struggle.
Wiliiams, Arts and Crafts of Older Spain.
Peters, Haym Salomon.

Seattle Public Library, Seattle, Washington

Brown, History of the U. S. Capitol.
Business Training Corporation, Course in Foreign Trade.
Giles, An Introduction to the History of Chinese Picturial Art.
Kane, 1001 Places to Sell Manuscripts.
Long, New American Navy.
Moses, Spirit Teachings.

Charles Sessler, 1314 Walnut St., Philadelphia

Poems by John Payne.
The Genius, by Dreiser.
Geographical Magazine, February, 1918.
Everitt, English Caricature.

Shepard Book Co., 408 S. State St., Salt Lake City, Utah

Chamber's Astronomy, Van Nostrand ed.
Any Utah or Mormon Items.
International Text Books on Poultry, Husbandry, Automobiles and Gas Engines.
McFadden's Encyclopedia of Physical Culture.
De Tocqueville's Democracy in America, vol. 1 only, pub. Appleton, 1901, Aldine ed., green cloth, paper label, gilt tops.

The Sherwood Co., 40 John St., New York

Hollow Needle, Le Blanc.
Guizot's History of France.
Ade, Pink Marsh.
Anxious Seeker, James.
Bret Harte, On the Frontier, limp lea.
Bret Harte, Barkers Luck, limp lea.
Bret Harte, Twins of Table Mountains, limp lea.

E. L. Shettles, Brenham, Texas

Proceedings of Democratic Convention 1860, by Parkhurst.
The Press-Gang, L. A. Wilmer.
So. Lit. Messenger, odd vols.
Roland Trevor.
Sleeping Preacher of North Ala., Mitchell.
History of Memphis, Tenn., Keating.
Life of W. L. Yancey, DuBose.
Georgians, by Gov. Gilmer.
Trial of Henry Wirz.
Black Hawk War, Stevens.
Travels Through the Western Country, Christian Schultz.
The Sioux Massacre, Beard.
Three Years Among the Comanches, Nelson Lee.

George D. Smith, 8 East 45th St., New York

Thackeray, Virginians, first issue in parts.
Moore, Life and Death of Edw. Fitzgerald, 2 vols., 1831.
Sanborn's Old Time Wall Papers.

Smith Brothers, 470 Thirteenth St., Oakland, Cal.

Eustace, by Hichens.
Gentleman of Imagination, Hichens.

Southern Book Exchange, 108 East Ninth St., Austin, Texas

La Salle Extension University Law Set.

A. J. Souweine, 101 Varick St., New York

Chess Literature, every description.

G. E. Stechert & Co., 151 West 25th St., New York

Dana, System of Mineralogy, any early editions.
Journal of Heredity, vols. 1 to 5.

José & E. S. Stern, Inc., 608 So. Dearborn St., Chicago

Rossetti, The Blessed Damosel, fine copy, preferably in binding.
Pater Walter, fine set.
Pater Walter, Renaissance.
Froissart's Chronicles, 2 vols., cloth.
Ingoldsby Legends, binding or good edition for binding.
Poe, fine set.
Joan of Arc, Any items relating to. We are desirous of making a complete collection of Joan of Arc and desire books printed in all languages. Also engravings and prints in connection with her life and history.

Henry Stevens, Son & Stiles, 39 Great Russell St., London, W. C., England

Keys Cadwallader Colden, 1906.

W. K. Stewart Co., Louisville, Ky.

The Nether World, Geo. Gissing.

W. K. Stewart Co., Indianapolis, Indiana

Dawson, Dictionary of Slang.
Edwards, Thoughts and Things.
Leibbock, Prehistoric Times.
Nutt, Alfred, Voyage of Brand.

H. Stone, 137 Fourth Ave., New York

Parkman's Works, Frontenac ed., polished buckram, vols. 1 to 8 incl.
Bon-Ton & Gazette du Bon-Ton, 1913.
Hallowell, Nursery Rhymes of Eng., illus. ed.
Gerould, Big Book of Fairy Tales, Caldwell.

Stratford & Green, 642 S. Main St., Los Angeles, California

Toledo, Alhambra, in Calvert's Spanish Series, Lane.
Guardians of the Columbia.
Our Greatest Mountain and Alpine Regions of Wonder.
Late editions published by J. H. Williams of Tacoma.

Strawbridge & Clothier, Market St., Philadelphia

Anna the Adventuress, Oppenheim.
The Betrayal, Oppenheim.

Swinton & Co., Saginaw, Mich.

Martin Eden, Jack London.
Tom Sawyer, Twain, Illus. Holiday edition, clo.
Eben Holden, Irving Bachelor.

Thoms & Eron, 50 John St., New York

Steele's American Campaigns, pub. by the Government.
Clipper Ship Era.
Life of Polonius.

Otto Ulbrich Co., 386 Main St., Buffalo, N. Y.

Diomed, Wise.
Sharps and Flats, Mascelyn and Cook.
Holy House of Lorretta, Kenrick.
National System of Political Economy Essays and Notes, by Colwell, List.
Engineering Magazine for December, 1918.

Universal Book Stores, 57 Grand River Ave. West, Detroit, Mich.

Qaballah, Isaac Meyer.
Zohar, trans. by Mathers.
Kaballah Unveilled, trans. by Mathers.
Writings of Philo Judaeus.
Romance Island, Zona Gali.
Book 777, Crowley.
Pistis Sophia, Mead.

BOOKS WANTED—Continued

University of Illinois Library, Urbana, Ill.

U. S. Navigation Bureau Lectures delivered to civilian vounteers, Washington, 1916, Supt. of Docs.

University of Minnesota Library, Minneapolis, Minn.

Cubberley, E. P., Improvement of Rural Schools.
Judd, C. H., Survey of St. Louis Public Schools, 3 vols.
Schultz, A., Plane and Solid Geometry.
Whitman, Walt, Works, Camden edition.
Warner Library, new edition, 30 vols., buckram.

T. B. Ventres, 286 Livingston St., Broklyn, N. Y.

Library of Poetry and Song, Bryant.

Edwin C. Walker, 211 West 138th St., New York

Bernstein, Evolutionary Socialism.

John Wanamaker, New York

Among the Congo Cannibals, J. H. Weeks.
Thru Central Africa with Flash Light and Rifles.
Mackay of Uganda, Harrison.
George Grenfel and the Congo.
Lowney's Cook Book.
Women and Economics.
Fly Rod and Fly Tackle, H. P. Wells, Harper, 1901 edition.

John Wanamaker, Philadelphia

Primitive Culture, Tylor, 2 vols.

J. R. Weldin Co., 413 Wood St., Pittsburgh, Pa.

Bronson, Life of Rev. G. A. Gallitzin, 2 copies.
Osler, Michael Servetus.

Ed. L. Wenrick, Mechanicsburg, Pa.

Complete Set of Annals of Sporting.
Complete Set of American Turf Register and Sporting Magazine, 1829 to 1860, or any odd volumes of the above.

E. Weyhe, 708 Lexington Ave., New York

Occult books by Papus and Levi.
Goya, all on and by him.
Brahms, Concerto B. M. for piano.
Cruikshank, Phrenol, Sketches.
The Great Work by T. K.
The Dweller on Two Planets.
Was Jesus a Master Mason?

Whitlock's Book Store, Inc., 219-221 Elm St., New Haven, Ct.

Poet Lore, vol. 4, no. 4; vol. 14, no. 2.
Kipling Sub. Ed., brown cloth, vols. 4, 5, 11, 16, 26.

J. I. Williams Book Co., 533 Main St., Worcester, Mass.

Bacheleder's Introduction and Early Progress of Cotton Manufacture in U. S.
Taft's Notes on Introduction of the Woolen Manufacture.
William Smart's Return to Protection.

Williams Book Stores Co., 323 Washington St., Boston

Reed's Marine Engineering.
Bentley's Science of Accounts.
Pamphlets on Birth Control, Sanger (?)
Simpson's Mass. Law Notes.
Hides and Skins, Shoe and Leather Weekly, Chicago,
Philosophy of Homeopathy.
Comparative Therapeutics.
Songs of Beletis.
Practical Garage Accounting, Holllister.
Life of Charles Dickens, vol. 1, 1911 edition, bound in blue buckram, lettered in gold.
Charles Phillips, any of his works, in good conditon.
Modern Fish Culture, Mathers.
I. C. S. Books on Textiles, state edition.
Secret Life, 11 vols.
Work, published by Cassell Co.
Yankee Notions.
Mfg. of Luther C. Davis.
Card-Board Models of Engines and Dynamos.
Cotton Mill Processes and Calculations, D. Tompkins.
Metalic Alloys, Gulliver.
Foreign Bird Books.
Last edition, Home Correspondence Set of High-way Engineering.
Perfume Garden.
Rare Books on Fish.

Williams Book Stores Co.—Continued

Science of Man, Mary Baker Eddy, printed before 1875.
Perseverance Island, Douglas Frazer.
We will buy and pay fair prices for all your surplus of Burts Home Library. List quantities and titles and price you will take for them.
Alexander Hamilton Institute Course, 24 vols.
Book of Knowledge.
Encyclopedia Britannica, Handy vol. ed., any binding, any number of sets.
Sets of O. Henry.
Chemistry of India Rubber, Webber.
Cassell's Encyclopedia of Photography.
Autobiography or Life of Chas. Goodyear.
History of Rubber.
Progress in the Coal Tar Industry, Friedlander.
Juveniles, in big lots.
Ronald Press, Business Books, Any quantity.
John Wiley, Scientific Books, Any quantity.
Remainders of War books of 1914-1919.

William H. Zienitz, 532 Warren St., Hudson, N. Y.

Potato Culture, E. A. Rogers.
Livible House, Its Farm Buildings.
Livible House, Its Interior.
Natural Geograph. Magazine, Aug. 1914.
Forest and Stream, vols. 3, 4, 5, 9, 10.

BOOKS FOR SALE

"Allan," care Publishers' Weekly

The Book-Lover, number 1, W E. Price $1.00.

J. L. Garner, 730 Astor St., Milwaukee, Wis.

The Theatre, 1901-1916 incl.

The Hammond Book Store, Charleston, S. C.

James, Life of Frances Marion, $50.00.
Timrod, Henry, Poems, first ed., Boston, 1860, $15.00.
American Catalogues, 1876-1910, ½ mor. Make offers.

William Hopson, 116 W. Washington St., Syracuse, N. Y.

Blaine's 20 Years, 2 vols., $3.00.
Badeau, Grant in Peace, 75c.
Gough, Platform Echoes, $1.00.
Mrs. Custer's Tenting on Plains, $1.25.
Cox Diplomat in Turkey, $1.00.
My Opinions of Bettsey Bobbitt, paper cover, 10c ea.

New Era Book Store, 237 N. 1st St., San Jose, Cal.

War of the Rebellion, Union and Confederate Records, Series 1, 8vo, ¾ red morocco, fine condition, 108 vols., complete, Wash., 1880-97, make offer.
Collection Pamphlets, Calif. and Others, 1852-68, lists sent on application.
With the World's People, 12 vols., new, ½ morocco, Ridpath, Wash., 1916, $15.00.
Burton's Arabian Nights, 17 vols., condition good, covers slightly soiled, Aden ed., $25.00.
Bancroft's History of Cal. and the Pac. States, 39 vols., full sheep, fine condition, $25.00.
Others in parts separately, Mexico, Native Races, etc., at 80c. per vol.
Prices f.o.b. San Jose.

Pearlman's Book Shop, 931 G St. N. W., Washington, D. C.

Upton Sinclair, Profits of Religion, new copies, 50c. paper, 1.00 cloth, postpaid.
Your Offer will buy the following:
Bingham, Marriages of the Bourbons, 2 vols.
Hunt, Life of James Madison.
Binn's Life of Walt Whitman, binding faded.
Freeman Hunt, Lives American Merchants, 1858, 2 vols.
Personal Memoirs of P. H. Sheridan, 2 vols.
Personal Memoirs of U. S. Grant, 2 vols.
Ticknor, Life of Prescott.
Booklovers' Shakespeare, complete, nearly new.
Mackey & Singleton, History of Freemasonry, 7 vols., slightly water stained.
Kettlewell, Thomas á Kempis, 2 vols.
Dabney, Life of Stonewall Jackson.
Pickett, Pickett and His Men.
Recollections of Guy de Maupassant by His Son.
John Serman's Recollections, 2 vols., autographed ed. Above are in fine condition.

Frank Rosengren, 333 Monadnock Block, Chicago

Lock and Key Library, 10 vols., as new, 2.50.
London, Kipling, Balzac, 6 vols., ea. as new at $2.00.

BOOKS FOR SALE—Continued

Frank Rosengren—Continued

O. Henry, 8 vols., as new, $4.00.
Above all clo. pub. Review of Reviews.
Century Dictionary, 1 vol., complete as new, 13.50.
Hubbard, Little Journeys, Memorial ed., 14 vols., $37.50.
Library of Health, 1 vol., as new, $3.50.
Women's Citizens Lib., 12 vols., Manilla, new, $1.00.
Fowler, How To Sell, clo., new, 50c.
Simplex Income System for Farmers, new, pub. at $5, for $1.00.
Britannica, Handy ed., sheep, new in wrappers, $65.
O. Henry, Review ed., ¾ lea., new, $13.50.

The Sherwood Co., 40 John St., New York

Bluejackets Manual, 6th edition, $1.00.
Deck and Boat Books, 60c.
Interior Guard Manual, 50c.
Infantry Drill Manual, 50c.
Non-Coms., Officers and Privates of Infantry, 50c.
Home Guard Manual, 35c.
Universal Drill Manual, $1.00.
Dyke's Automobile Encyclopaedia, $4.00.
Best trade discounts.

BUSINESS FOR SALE

FOR SALE—Leading Book, Stationery and News Business in town of twenty-one thousand, best city in Wisconsin. Business established fifty years. Address "J. W. B.," care PUBLISHERS' WEEKLY.

HELP WANTED

COMPETENT and double entry bookkeeper who understands cost systems, efficiency methods and who can assume duties of office manager. One with experience in book publishing preferred. Good position and excellent prospects for the right person. Write giving full particulars as to experience, salary desired, etc. BONI & LIVERIGHT, 105 West 40th Street, New York City.

SITUATIONS WANTED

SITUATION WANTED with Book and Stationery or Dept. Store. Many years' experience as buyer and manager. Just from U. S. Service. "A. B. G.," care PUBLISHERS' WEEKLY.

FRENCH OFFICER, former Technical Adviser, attached to U. S. Army, American D. S. C.; Croix de Guerre, graduate from French University, thoroughly familiar with English language and trade bibliographies; seeks a position in publishers' staff, where there is a future to be entirely based on merits and results. References (both American and French) beyond question as to ability and loyalty. Write Lieut. Lescadron, Villandraut Gironde, France.

BUSINESS WOMAN with over two years' retail book experience. Knowledge of French and Spanish and typing, wants an interesting job. "G. L.," care PUBLISHERS' WEEKLY.

SPECIAL NOTICES

BOOKS AND AUTOGRAPHS
Catalogues free
Early printed books, first editions, Sets of Standard Authors, etc.
R. ATKINSON, 97 Sunderland Road,
Forest Hill, London S. E., Eng.

LANGUAGES

WORLD-ROMIC System, Masterkey to All Languages. 6 Text-books, $1.44. French Chart, 37c. Spanish, 37c. Dictionary of Aviation, $1.50. French-English and English-French Dictionary of Aviation, 61c. Language Pub. Co., 143 W. 47th St., N. Y.

REMAINDERS

SURPLUS STOCK and publishers' remainders would be purchased for spot cash without delay. Correspondence invited. INTERNATIONAL REMAINDER CO., 8 Beacon St., Boston, Mass.

TO PUBLISHERS AND OTHERS

The Syndicate Trading Company buys entire remainders, large and small, of editions of saleable books. Samples may be submitted at any time of the year. SYNDICATE TRADING COMPANY, Book Department, 2 Walker Street, New York. Telephone—Canal 1080.

Remainders—Continued

WE are in the market for REMAINDERS: Printers, Booksellers and Publishers would do well to offer us their overstocks of literary merchandise you want to turn for cash. Prompt decision and no quantity too large to handle. WILLIAMS BOOK STORES CO., Williams Building, Boston, Mass.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. BIGELOW, BROWN & CO., INC., 286 Fifth Ave., New York, N. Y.

ALL THE REMAINDERS of all the Publishers Wanted. PUBLISHERS' SALVAGE CO., P. O. Box 2187, Boston, Mass.

PLATES FOR SALE

Scranton, Wetmore & Co., Rochester, N. Y. Series of Speakers by Prof. Joseph A. Gilmore, English Dept., Univ. of Rochester. The Primary, 117 pages for Children 5 to 10 years; The Intermediate, 167 pages for Pupils 10 to 15 years; The Academic, 342 pages for High School and University Students. Every selection in the Series a speakable piece. Also the following: Townsend's Series of Arithmetical Examples and Problems for Supplementary Work in Primary, Intermediate and Grammar Schools—The Primary, 625 Examples; The Intermediate, 700 Examples; The Grammar School, 2,000 Problems.

ALWAYS THE BIG SELLER
the LITTLE RED BOOKS
"WHEN WERE YOU BORN?" Series
12 TITLES—RETAIL 10c
Order from any wholesale news company
GREAT AIM SOCIETY, *Publisher*
NEW YORK CITY

WE ARE the largest and longest established wholesale house in America dealing exclusively in books. Dealers in all parts of the country find that our immense stocks and location in the publishing center of the country enable us to fill orders more promptly and with a greater degree of general satisfaction than is possible elsewhere.

THE BAKER & TAYLOR CO.

WHOLESALE DEALERS IN THE BOOKS OF ALL PUBLISHERS

354 Fourth Ave. At 26th St.

NEW YORK

Special Notice re

PUBLISHERS' TRADE LIST ANNUAL

1919

The Trade List Annual this year will have a two-fold importance:

1 Publishers' catalogs *with revised prices* will be eagerly sought by the dealers everywhere, as all existing bibliographies must be checked with the "Trade List"—before quotations can be safely made.

2 For obvious reasons a greater number than ever of the price-lists of smaller publishers will appear in this year's annual.

P. S. It is very important for publishers to get their catalogs ready in time for inclusion. After July 31st it will be too late.

For further information write to

THE PUBLISHERS' WEEKLY
62 West 45th Street
New York

Since 1844

We've been Selling Books

During the seventy-five years that we have been selling books thousands of dealers have learned to depend upon McCLURG'S for their book supplies.

Are we supplying you?

Our central location and unsurpassed shipping facilities for reaching all parts of the United States make our house the logical place to buy your book stocks.

A. C. McClurg & Co.

330-352 E. Ohio St. :: :: Chicago

REPETITION BUILDS REPUTATION

A glance over our sales records would convince the most skeptical publisher that our service must be uniformly satisfying.

"The proof of the pudding is in the eating."

J. F. TAPLEY COMPANY

Book Manufacturers

531-533-535 WEST 37th STREET NEW YORK CITY

ONE ORGANIZATION MEANS SERVICE

Composition **Electrotyping**
Printing **Binding**

THE PLANT COMPLETE

Established 1867

J. J. Little & Ives Company

425 East 24th Street New York

THE AMERICAN NEWS COMPANY, Inc.

AND BRANCHES

PUBLISHERS' AGENTS

WHOLESALE DISTRIBUTORS TO THE TRADE

PERIODICALS
BOOKS
STATIONERY

YOU SAVE TIME AND EXPENSE BY ORDERING FROM THE NEAREST POINT OF DISTRIBUTION TO YOU.

DEALERS SUPPLIED
FROM EVERY PRINCIPAL CITY IN THE

UNITED STATES, CANADA AND AUSTRALIA

WHOLESALE DISTRIBUTORS TO THE TRADE

EASTERN

PORTLAND, ME. (*The Eastern News Co.*)
BOSTON, MASS. (*The New England News Co.*)
PROVIDENCE, R. I. (*The Rhode Island News Co.*)
FALL RIVER, MASS. (*City News Co.*)
WORCESTER, MASS. (*The Worcester News Co.*)
SPRINGFIELD, MASS (*The Springfield News Co.*)
HARTFORD, CONN. (*The Hartford News Co.*)
NEW HAVEN, CONN. (*The Connecticut News Co.*)
BRIDGEPORT, CONN. (*The Bridgeport News Co.*)
BROOKLYN, N. Y. (*The Brooklyn News Co.*)

CENTRAL

TROY, N. Y. (*The Northern News Co.*)
ALBANY, N. Y. (*The Albany News Co.*)
SYRACUSE, N. Y. (*The Syracuse News Co.*)
ROCHESTER, N. Y. (*The Rochester News Co.*)
BUFFALO, N. Y. (*The Buffalo News Co.*)
NEWARK, N. J. (*The Newark News Co.*)
SCRANTON, PA. (*The Scranton News Agency.*)
PHILADELPHIA, PA. (*The Central News Co.*)
PITTSBURG, PA. (*The Pittsburg News Co.*)

SOUTHERN

BALTIMORE, MD. (*The Baltimore News Co.*)
WASHINGTON, D. C. (*The Washington News Co.*)
RICHMOND, VA. (*The Richmond News Co.*)
NORFOLK, VA. (*The Norfolk News Co.*)
ATLANTA, GA. (*The Georgia News Co.*)
LOUISVILLE, KY. (*The Louisville News Co.*)
NASHVILLE, TENN. (*The Nashville News Co.*)
BIRMINGHAM, ALA. (*The Alabama News Co.*)
MEMPHIS, TENN. (*The Memphis News Co.*)
NEW ORLEANS, LA. (*The New Orleans News Co.*)
DALLAS, TEXAS. (*The Texas News Co.*)
SAN ANTONIO, TEXAS. (*The San Antonio News Co.*)

WESTERN

CLEVELAND, O. (*The Cleveland News Co.*)
AKRON, O. (*The Akron News Agency.*)
COLUMBUS, O. (*The Buckeye News Co.*)
DAYTON, O. (*The Dayton News Co.*)
CINCINNATI, O. (*The Cincinnati News Co.*)
TOLEDO, O. (*The Toledo News Co.*)
DETROIT, MICH. (*The Detroit News Co.*)
GRAND RAPIDS, MICH. (*The Grand Rapids News Co.*)
KALAMAZOO, MICH. (*The Kalamazoo News Co.*)
MILWAUKEE, WIS. (*The Wisconsin News Co.*)
CHICAGO, ILL. (*The Western News Co.*)
INDIANAPOLIS, IND. (*The Indiana News Co.*)
ST. LOUIS, MO. (*The St. Louis News Co., Inc.*)
ST. PAUL, MINN. (*The Minnesota News Co.*)
MINNEAPOLIS, MINN. (*The Minneapolis News Co.*)
DES MOINES, IOWA. (*The Iowa News Co.*)
OMAHA, NEB. (*The Omaha News Co.*)
KANSAS CITY, MO. (*The South-West News Co.*)
DENVER, COLO. (*The Colorado News Co.*)
SALT LAKE CITY, UTAH. (*The Utah News Co.*)

PACIFIC

SPOKANE, WASH. (*The Spokane News Co.*)
SEATTLE, WASH. (*The Puget Sound News Co.*)
PORTLAND, ORE. (*The Oregon News Co.*)
SAN FRANCISCO, CAL. (*The San Francisco News Co.*)
LOS ANGELES, CAL. (*The Los Angeles News Co.*)
SAN DIEGO, CAL. (*The San Diego News Co.*)

CANADA

HALIFAX, N. S. (*The American News Co., Ltd.*)
ST. JOHN, N. B. (*The American News Co., Ltd.*)
MONTREAL, CAN. (*The American News Co., Ltd.*)
OTTAWA, ONT. (*The American News Co., Ltd.*)
TORONTO, CAN. (*The American News Co., Ltd.*)
WINNIPEG, MAN. (*The American News Co., Ltd.*)
VANCOUVER, B. C. (*The American News Co., Ltd.*)

AUSTRALIA — NEW ZEALAND

SYDNEY. (*The Australasian News Co., Ltd.*)
MELBOURNE. (*The Australasian News Co., Ltd.*)
BRISBANE. (*The Australasian News Co., Ltd.*)
ADELAIDE. (*The Australasian News Co., Ltd.*)
PERTH. (*The Australasian News Co., Ltd.*)
WELLINGTON. (*The New Zealand News Co., Ltd.*)

The Facilities of The American News Company, Inc. 9-11-13-15 PARK PLACE, NEW YORK and Branches

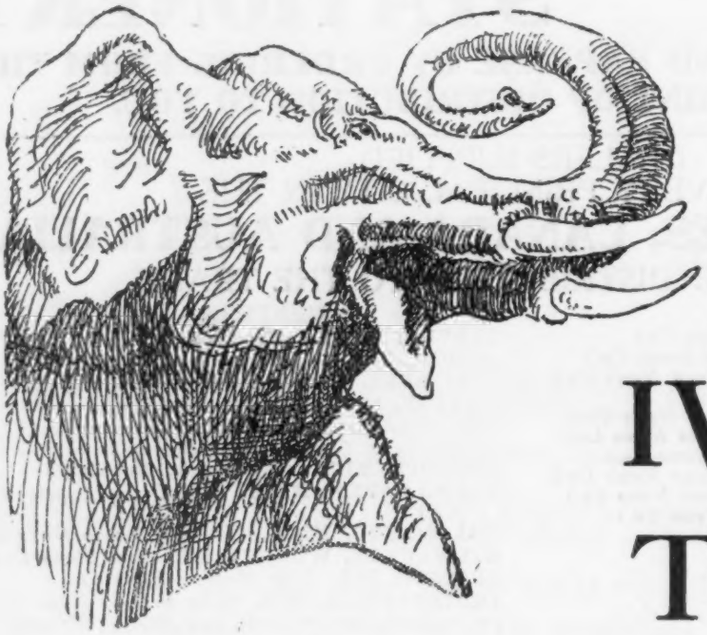
ARE AT THE COMMAND OF PUBLISHERS, MANUFACTURERS AND DEALERS EVERYWHERE

READY JULY 2nd

A two-fisted man's book

By TALBOT MUNDY

Author of King of the Khyber Rifles; Hira Singh, etc.



THE IVORY TRAIL

Vivid, heart - bumping adventure and daring Hunting Tippoo Tib's treasure hoard from Zanzibar to Uganda.

Illustrated by J. C. COLL - $1.75 net

THE BOBBS-MERRILL COMPANY